



Where Strategy *Meets* *Execution*

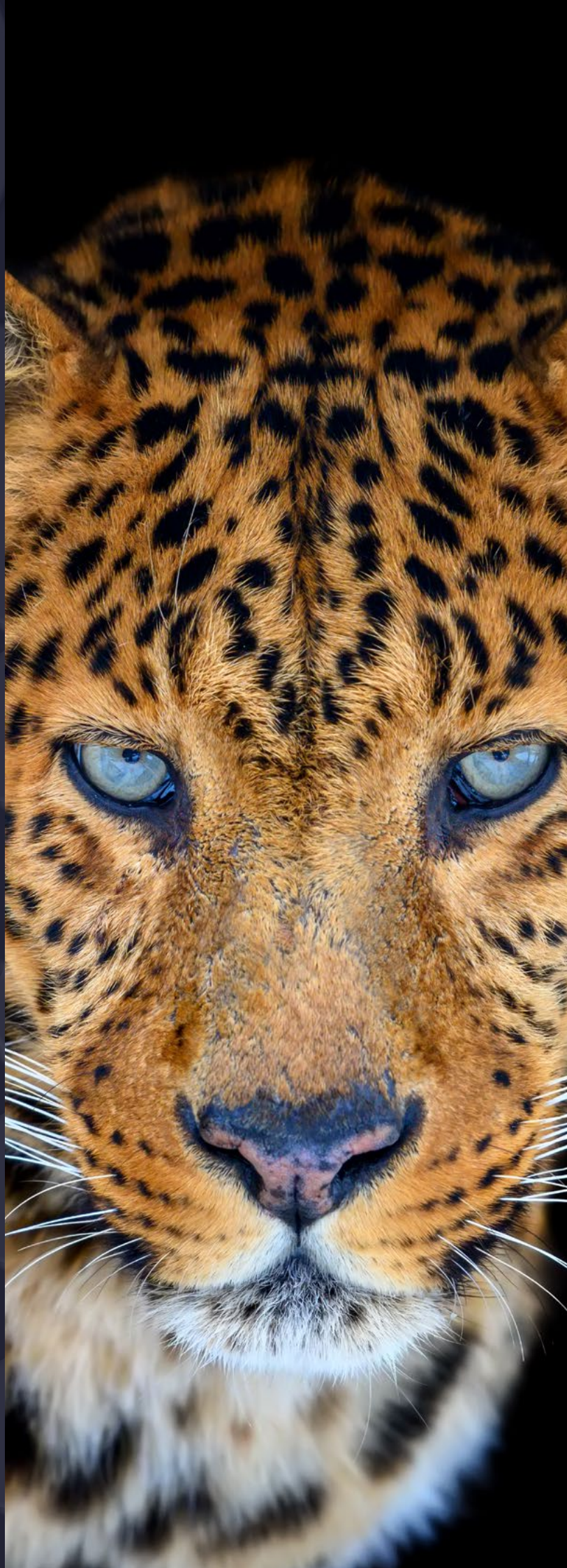
Where African energy
contracts *get placed.*

**Two days with the procurement
teams awarding Africa's
upstream contracts.**

Two days with the smaller
independents and indigenous
African operators taking over mature
fields, and the North Sea experience
that raises recovery and puts the
technology in African hands.

1st - 2nd December '26

The Pullman London
St Pancras
London



The supply chain partnerships that will deliver *Africa's energy future*

The Wider African Energy Summit returns to London on 1 and 2 December 2026 for its third edition. WAES is Africa's energy project execution summit, bringing together the governments that set the terms, the operators that hold the contracts, and the supply chain companies that deliver the work. Capital is returning to African upstream, regulatory reform is bringing new jurisdictions into play, and the window for supply chain companies to secure their place in Africa's project pipeline has not been wider.

This is not a conference about what might happen. Every session, every forum and every structured meeting at WAES is designed around a single purpose: the deals, contracts and partnerships that turn African energy potential into production reality.

For operators and NOCs, WAES provides direct access to the technology providers, service companies and financiers who can execute.

For the supply chain, it is the single most concentrated opportunity to meet the procurement decision makers who control African upstream spend.

For financiers, it is where bankable projects and the teams delivering them are in the room together.

\$41B

African upstream capex in 2026
Greenfield spending is rising to 55% of total capex, creating procurement opportunities across every tier of the supply chain.

\$17B

FDI attracted under Nigeria's PIA
Regulatory reform is turning strategy into investment, with Angola, Côte d'Ivoire, Senegal and Namibia emerging as investor-friendly frontiers.

\$2.5B

Namibia Venus subsea contracts
TotalEnergies' Orange Basin FID in 2026 will trigger the largest single subsea supply chain opportunity in African history.

13+

MMTPA LNG in heavy construction
TotalEnergies' Mozambique LNG project enters heavy construction from Q3 2026, alongside Eni's Coral Norte FLNG.

Source: Rystad Energy, Wood Mackenzie, S&P Global, African Energy Chamber.

WAES 2026 history: *Launched in Accra in 2024, WAES has established itself as Africa's energy project execution summit. The 2025 Aberdeen edition connected Africa's opportunities with Europe's technology hub. London 2026 is the largest and most international edition, positioned at the heart of the global energy finance community.*

The Stewardship Council for WAES 2026 is chaired by NJ Ayuk, Executive Chairman of the African Energy Chamber.



The Pullman London

and three unforgettable evenings

The Pullman London St Pancras

One of London's most distinctive conference venues, the Pullman sits between King's Cross and Euston, the two most internationally connected rail hubs in the capital. The Pullman is the only London hotel with a 446-seat tiered auditorium, a 350 sq m pillar-free exhibition hall, 13 breakout suites and a panoramic 15th floor business room, all under one roof.

For African delegations, the location is unmatched: Heathrow is 35 minutes direct on the Elizabeth line, with non-stop flights from Lagos, Accra, Luanda, Nairobi, Maputo and Windhoek all serving London.

The Nile

Main conference stage

The Congo

Exhibition hall

BREAKOUT ROOM

The Niger

MEETING ROOMS

The Orange • The Rovuma
The Voltar • The Zambezi
The Senegal

INVESTMENT FORUM

Business Playground
15th floor
Panoramic London views • invite-only

The social programme

Monday 30 November • Evening

VIP Pre-Summit Dinner

The Baptist at L'Oscar London • Holborn • Grade II listed 1856 octagonal chapel

A select dinner for ministers, operators and senior industry figures in one of London's most extraordinary private dining spaces. A restored Victorian chapel beneath a glass-topped dome, with a hand-painted mezzanine gallery and a mirrored bar below. The evening before WAES opens, where the conversations that become partnerships begin.

VIP invitation only • 60 guests

Tuesday 1 December • 17:30 to 18:30

Happy Hour

GA KingsX at The Pullman • Euston Road

Join us at The Pullman's bar following the Day One sessions for an informal drinks reception. A relaxed opportunity to continue the conversation, connect with fellow delegates and reflect on the day's discussions.

All delegates

Tuesday 1 December • From 19:00

Evening Reception

The social centrepiece of WAES 2026 and the moment the full summit community comes together.

All delegates and guests

Day One - Tuesday 1 December

Demand | Contracts | Capital

The Nile: Main conference stage.

The Amplify: The Energy Supply Chain podcast studio operates throughout the day within the Africa Energy Marketplace. Speakers and delegates are booked into recording slots between sessions. Refreshments are served on a rolling basis in the exhibition area throughout the day, and the plenary programme carries two scheduled fifteen-minute breaks, at 11:10 and 15:50. Each break opens a session in The Niger, announced from the main stage in the two minutes before the room rises.

08:00-09:00 **Registration & Breakfast Networking**

The Congo Opens as the Africa Energy Marketplace with the exhibition. Delegate app meeting scheduling is active, the Meeting Concierge desk handles confirmations and allocations, and the Amplify podcast studio opens for rolling recordings.

Format: Registration, exhibition and structured networking (60 minutes)

09:00-09:15 **Opening Ceremony | Welcome Address & Summit Overview**

A formal welcome from WAES Leadership setting out the strategic context for WAES 2026 and the outcomes the programme is designed to deliver.

Format: Welcome address and platform-setting (15 minutes)

09:15-09:45 **WAES INTELLIGENCE BRIEFING: What Africa Will Buy in 2027**

The first working session of the Summit. A leading research house sets out the capital committed and expected across the next eighteen months, by country and, where disclosure allows, by operator, and converts it into the procurement categories that spend will call on, with the rig, vessel, fabrication and labour demand attached to each. Timing is given as investment decision and production milestones and the demand forecast that follows them, not as a tender calendar.

Speakers: Research partner

Format: Commissioned data briefing (30 minutes)

09:45-10:10 **OPENING KEYNOTE: The Contracts That Follow**

A senior assessment of Africa's energy outlook from one of the continent's most senior decision-makers, framed around what is being contracted rather than what is being announced. The investment outlook is not restated here; the briefing has just given it, and the keynote is held to the award record.

Speakers: Senior African Energy Minister, NOC Chief Executive or head of a petroleum regulator (invited)

10:10-11:00 **LEADERSHIP DIALOGUE: Drilling the Next Generation of Wells. Rigs, Contracts and Local Capability**

Drilling is the largest single category of spend attached to the wells named in the opening briefing, and the way scopes are bundled decides whether an indigenous company can bid at all. The rig market data sits in the 09:15 briefing, so this session opens directly on contract structure, with panellists bringing evidence from recent African campaigns.

Speakers: C-level executives from operators, drilling contractors and indigenous service companies, with the local content authority that approves the tender plan.

Format: Moderated leadership dialogue (50 minutes)

11:00-11:10 **Voices of the Next Generation. Interlude I**

A ten-minute platform for a young African energy professional to speak about the route into the sector, curated through African universities, NOC graduate schemes and operator-funded training academies. A specific account rather than a motivational address, structured around two questions given in advance. Recorded for the Amplify series.

Speakers: One professional under 30 in a technical or commercial role, selected through an open call

Format: Conversation interlude (10 minutes)

11:10-11:25 **COFFEE BREAK - Africa Energy Marketplace, The Congo**

The Meeting Concierge desk and the Amplify studio are staffed throughout.

Format: Scheduled break (15 minutes)

11:25-11:40 **PLATINUM SPONSOR PRESENTATION**

Speakers: Platinum Sponsor

Format: Sponsored platform presentation (15 minutes)



11:40-12:30 FIRESIDE CHAT: Deepwater Package by Package. Where the Contracts and the Local Value Sit

One deepwater project taken apart package by package, with the operator and its tier-one contractor saying what went in country, what did not, and why. Delegates leave with the package breakdown sheet.

Speakers: Operator project or supply chain director and the contract holder from a tier-one contractor on the same project; moderated by a senior industry analyst

Format: Fireside chat (50 minutes). The level of package detail is agreed with the operator and the contractor in a preparation call four weeks out

12:30-12:40 Voices of the Next Generation. Interlude II

The second of three interludes, positioned immediately before lunch so the room leaves on a person rather than on a panel. A young engineer from an indigenous African operator, or a supply chain entrepreneur in their first decade of business, speaking to the same two questions and the same ten-minute limit. Recorded for the Amplify series.

Speakers: Second selected speaker from the open call

Format: Conversation interlude (10 minutes)

12:40-13:40 Networking Lunch & Meet the Buyer, The Congo

13:40-13:55 WAES KNOWLEDGE BRIEFING: Advisory and Consultancy Platform

The Knowledge Partner presents original analysis on what it costs and how long it takes to enter an African market and reach the point of being able to bid. Delegates leave with the entry cost and timeline table.

Speakers: Partner or principal from the sponsoring advisory or consultancy firm

Format: Editorially guided knowledge briefing (15 minutes)

13:55-14:20 PROSPECT FLASH: Five Licensing Rounds in Twenty-Five Minutes

Five back-to-back five-minute presentations from African petroleum regulators, ministries and national oil companies, run to a visible countdown with strict slide limits. The framing is what the round buys rather than what the acreage holds.

Speakers: Five African regulators, ministries, or NOCs and NECs, one per slot; moderator maintains the clock

Format: Plenary flash format: 5 x 5 minutes (25 minutes total)

14:20-15:20 COUNTRY SPOTLIGHT: Three Featured Countries

The headline country segment of Day 1. Each country takes a twelve-minute segment, and all three then join the chair for a twenty-minute fireside. The segments are the natural point at which a delegate leaves for the Prospect Showcase in The Niger.

Speakers: Three Featured Country delegations, each comprising an authority representative with procurement responsibility and an operator or NOC representative who holds contracts

Format: Country showcase and joint fireside (60 minutes: three countries at 12 minutes, then 20 minutes together)

15:20-15:50 TECHNOLOGY TRANSFER FLASH: Three Technologies and the Terms Attached to Them

Three presentations at seven minutes, with nine minutes of questions. The three are selected from the demonstration stations at the morning Research and Technology Spotlight, and the session hands directly to the Technology Transfer Forum after the break.

Speakers: Three technology providers, drawn from the morning Research and Technology Spotlight and selected by fit against the categories named in the Buying List

Format: Plenary flash format: 3 x 7 minutes plus 9 minutes of questions (30 minutes total)

15:50-16:05 COFFEE BREAK – Africa Energy Marketplace, The Congo

Refreshments, exhibition and open floor.

Format: Scheduled break (15 minutes)

16:05-17:05 THE MONEY THAT REACHES THE SUPPLIER: Terms, Payment and Finance

Fiscal reform is changing Africa's upstream investment outlook, and capital is available for projects that reach final investment decision. Neither fact is worth anything to a supplier who is paid in ninety days in a currency they cannot use. This session is deliberately split in two, with the chair enforcing the switch at the halfway point: what the contract says, then what the supplier can borrow against it.

Speakers: A petroleum commission or regulatory head, an IOC commercial or government affairs director, a tax or legal adviser working across the same jurisdictions, a DFI or ECA representative, and the chief executive or finance director of an indigenous contractor

Format: Moderated session in two halves, 30 minutes each, chair enforces the switch (60 minutes)

17:05-17:15 Day 1 Close. The Chair Reads Back the Categories

The Day chair reads back the procurement categories named across the day, the requirements published, and the registers opened, so the room leaves with the list rather than with an impression. The list is printed overnight and distributed at the Day 2 entrance.

Format: Chaired read-back (10 minutes)

17:30-18:30 Happy Hour, GA KingsX at The Pullman

Hosted drinks at The Pullman's bar following Day 1

Format: Hosted social (60 minutes). All delegates

Day Two - Wednesday 2 December

Execution | Local Value Creation | Partnerships

The Nile

Main conference stage. Refreshments are served on a rolling basis in the Africa Energy Marketplace throughout the day, and the plenary programme carries two scheduled fifteen-minute breaks, at 11:10 and 14:15, with a ten-minute room reset before the Awards. Each break opens a session in The Niger, announced from the main stage.

08:30-09:00 Breakfast & Morning Networking

Africa Energy Marketplace exhibition open, Amplify podcast studio open for rolling recordings, and the Meeting Concierge taking re-bookings for the Day 2 programme.

Format: Breakfast and networking (30 minutes)

09:00-09:55 KEYNOTE + DISCUSSION: Brownfield Renaissance. African Operators and North Sea Capability

Africa holds billions of barrels of recoverable oil in mature fields that are underperforming or approaching end-of-life decisions. As international operators rationalise their portfolios, indigenous operators are acquiring late-life assets at scale, inheriting production, integrity and decommissioning obligations that require capability they do not hold in house. The North Sea Basin holds precisely that capability, across its UK and Norwegian sectors, in a market whose domestic workload is finite.

Speakers: A research or data provider for the evidenced opening; African independent operator CEO or asset transfer adviser for the keynote; three operator representatives with contracting authority; one North Sea Basin contractor and one adviser, drawn to cover the UK and Norwegian sectors

Format: Evidenced opening, keynote and operator statements (55 minutes)

09:55-10:45 LEADERSHIP DIALOGUE: Building African Champions. Skills Transfer, Local Value Creation, and Enterprise Capability

Africa's upstream ambitions are only as strong as the people and the companies that deliver them, and the two cannot be built in isolation. A skilled workforce with no indigenous firms to employ it becomes an export of talent, and capable companies with no depth of skilled people cannot run the assets they acquire to international standards. The goal is not localisation as a compliance exercise but the deliberate creation of African champions. Panellists are held to what has genuinely worked, what has failed, and how long it realistically takes.

Speakers: Training academy director, NOC human resource and capability development head, enterprise development specialist, the chief executive of an indigenous African service group that is operating in

or entering jurisdictions beyond its own, and a local content regulator; moderated by a senior people and enterprise development figure

Format: Moderated leadership dialogue (50 minutes)

10:45-10:55 Voices of the Next Generation. Interlude III

The third and final interlude, opening the second half of the morning. A postgraduate researcher working on a gas-to-power or low-carbon project, or a technician or apprentice on an active African upstream asset, speaking to three prompts. Recorded for the Amplify series.

Speakers: Third selected speaker from the open call

Format: Conversation interlude (10 minutes)

10:55-11:10 GET ON THE LIST: How Nigeria Made Its Register Procurement-Grade

Registration and qualification are not the same thing, and the distance between them is where African suppliers are lost. A statutory register proves a company is legally eligible. It does not tell a buyer whether the company can do the work, so a buyer who cannot read capability in the authority's list treats it as a compliance step and procures from the vendors already on its own system. Nigeria has gone further than any other African authority toward closing that distance, building the NOGIC Joint Qualification System on lessons taken from an established commercial qualification community. Fifteen minutes on how it was done, what it cost, and what it has and has not achieved. The room then breaks, and the working session in The Niger takes it wider.

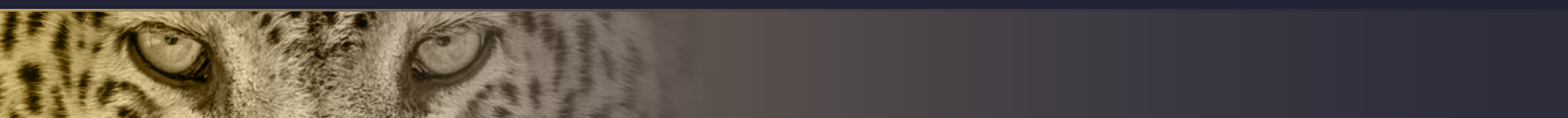
Speakers: A Nigerian Content Development and Monitoring Board representative with responsibility for the Joint Qualification System, taken by the Day chair

Format: Evidenced statement with chair questions (15 minutes)

11:10-11:25 COFFEE BREAK - Africa Energy Marketplace, The Congo

Refreshments, exhibition and open floor. Making Registers Procurement-Grade opens at 11:25 in The Niger, following the Nigerian case just heard. The Africa Energy Marketplace and the Meeting Concierge desk are staffed throughout.

Format: Scheduled break (15 minutes)



11:25-12:15	SPOTLIGHT: Women in African Energy. Leadership and the Supply Chain A candid conversation with women leading at the highest levels of African energy, as operators, regulators, financiers and technology innovators, framed around the question this Summit is placed to move: how women-led and women-owned suppliers get from being registered to being awarded. A fifteen-minute evidenced statement opens on the register data. Speakers: 2 buyers with vendor register authority, 1 supplier chief executive, 1 authority or finance representative Format: Evidenced statement and moderated conversation (50 minutes)
12:15-13:15	Networking Lunch & Meet the Buyer, The Congo
13:15-14:15	OPERATOR PROCUREMENT FORUM, PART 1: How to Win Our Business Four operators and national oil companies present their upcoming procurement pipelines, vendor qualification requirements and tender timelines, in a transparent format designed to reduce the information asymmetry that disadvantages smaller and African-owned suppliers. Each delivers fifteen minutes into a fixed template. The Forum is the anchor of the Summit and keeps its full ninety minutes, split by the afternoon break so the room arrives at the second half fresh. Speakers: 4 operator or NOC procurement and supply chain leads with award authority Format: Structured procurement presentations, 4 x 15 minutes (60 minutes)
14:15-14:30	COFFEE BREAK. Africa Energy Marketplace, The Congo Refreshments, exhibition and open floor. Political Risk, Insurance and In-Country Value Assurance opens at 14:30 in The Niger, in three self-contained segments so a delegate can attend one and return. Format: Scheduled break (15 minutes)
14:30-15:00	OPERATOR PROCUREMENT FORUM, PART 2: The North Sea Capability Response Six companies take five minutes each against the scopes named by African operators across the two days, with places allocated by the programme committee on fit and not for sale. Places span the UK and Norwegian sectors of the North Sea Basin, so the response is basin-wide rather than drawn from one national supply chain. The Procurement Requirements Pack, four completed operator templates, is distributed at the close. Speakers: 6 responding companies selected by the programme committee Format: Structured capability response, 6 x 5 minutes (30 minutes)
15:00-16:00	ENERGY SYNERGY: One Supply Chain, Four Markets Energy Synergy holds two propositions at once. The first is an energy system argument: gas is the cleaner fuel carrying Africa through the transition and into domestic industry, renewables decarbonise the operations that produce it, and critical minerals are the material without which those renewables do not exist. The four are not

competing agendas. Each makes the others possible. The second proposition is the one WAES is placed to act on: all four are bought from a single African supply chain, and they compete for the same yards, vessels, inspectors and engineers. This session takes the first as its premise and spends its hour on the second, because interdependence is widely asserted across this calendar and rarely converted into procurement. Worked in three movements, with two five-minute case studies inside the second.

Speakers:	African gas industry leader, NOC or NEC executive, renewable energy developer, EPC leader serving both oil and gas and renewables, African supply chain company CEO, and a critical minerals leader. Each of the four markets holds a seat by right, and no market is represented only by an upstream voice
Format:	Moderated discussion in three movements, with two case studies (60 minutes)

16:00-16:20 CLOSING LEADERSHIP HANDOVER: The Year Ahead

A handover rather than a summary. The outlook material has already been given in the opening briefing on Day 1 and is not repeated here. Each panellist names one concrete action or commitment emerging from the two days, and the chairs read the numbers.

Speakers:	High-level panel of operators, analysts, government officials and financiers, followed by both day chairs
Format:	Forward-looking handover (20 minutes)

16:20-16:30 Room Reset and Refreshments

The Nile is reset for the Awards. Delegates returning from The Niger rejoin the main stage, and the Meeting Concierge closes the day's outstanding bookings.

Format:	Reset (10 minutes)
----------------	--------------------

16:30-17:25 WAES RECOGNITION AWARDS CEREMONY

WAES 2026 closes with a one-hour ceremony honouring the individuals, projects and partnerships that defined African energy excellence over the past year. The inaugural WAES Recognition Awards span seven categories mirroring the Summit's strategic pillars.

- African Energy Leader of the Year
- Indigenous Supply Chain Champion
- Local Content Excellence Award
- Energy Synergy Project of the Year
- Technology Innovation Award
- Women in Energy Leadership Award
- Stewardship Council Chairman's Award

Format:	Awards ceremony (55 minutes)
----------------	------------------------------

17:25-17:35 Closing Remarks, Deal/Partnership Announcements & Summit Wrap-Up

WAES Leadership delivers final closing remarks, synthesising the Summit's key outcomes and stating the register date and one instruction to the room.

Format:	Closing remarks and announcements (10 minutes)
----------------	--

17:35 onwards Farewell Networking & Delegate Feedback

Format:	Networking and structured feedback capture
----------------	--

WAES 2026

Day 1 Parallel Sessions

The Niger

Time	Session	Format
11:15 – 12:45	Research and Technology Spotlight, with Live Demonstrations	Presentation
13:00 – 14:25	Women in African Energy Leaders' Roundtable	Roundtable
14:30 – 15:50	Prospect Showcase: Open Acreage, Farm-in and Farm-out	Presentation
16:05–1720	Technology Transfer Forum: Subsea as the Worked Case	Workshop

Research and Technology Spotlight, with Live Demonstrations

Day 1, 11:25 to 12:45.

The Niger. Opens at the morning break

Eighty minutes treating research and technology development as a procurement category rather than an academic side room, spanning the full research base. Four presenters take turns, each with a live demonstration, one from each of four domains, and the three carried into the Technology Transfer Flash on the main stage at 15:20 are selected from this room.

Speakers: Four presenters spanning acquisition, processing, data management and analysis

Format: Presentations with live demonstrations and open floor (80 minutes)

Women in African Energy Leaders' Roundtable

Day 1, 13:00 to 14:25. The Niger.

Opens during the networking lunch

The working companion to the main-stage Women in African Energy Spotlight on Day 2. Where the Spotlight makes the case publicly, the roundtable does the working conversation. It is deliberately open, bringing senior women operators, regulators, financiers and technology leaders to the same table as emerging professionals nominated through The Network, university partnerships and NOC graduate schemes.

Speakers: Open blend of senior women leaders across operators, regulators, finance and technology, with a majority holding buying or awarding authority, together with emerging professionals nominated through The Network; facilitated by a senior woman leader, with an appointed rapporteur

Format: Open roundtable, Chatham House rules for the central segment (85 minutes). Natural ceiling of 25 to 30 participants

Prospect Showcase: Open Acreage, Farm-in and Farm-out

Day 1, 14:30 to 15:50. The Niger. Entered at a segment break in the Country Partnership Spotlight

A platform for African countries and operators to present their licensing rounds, priority blocks, geological data, fiscal terms and investment cases to international operators and investors. Within the WAES scope this is a supporting feature rather than a pillar, and it is programmed accordingly: presentation time is short and meeting time alongside it is long. The Prospect Flash on the main stage at 13:55 is its trailer.

Speakers: Presenting companies and agencies with acreage on offer; curated investor audience

Format: Structured presentations with parallel meeting desks (80 minutes)

Technology Transfer Forum: Subsea as the Worked Case

Day 1, 16:05 to 17:20. The Niger.

Opens at the afternoon break

Technology transfer is written into local content law across most African producing jurisdictions and is executed inconsistently, because the obligation is rarely specific. This forum takes subsea as a single worked case and moves from the clause to a project where it was executed, to how compliance was evidenced, to what a workable clause looks like. The output is a draft clause published as a WAES working document. Sponsored session with naming rights available.

Speakers: Local content authority, subsea contractor that has executed a transfer obligation, indigenous company that received one, and a contracts lawyer, with a drafter at the table

Format: Working session with live drafting (75 minutes)

WAES 2026

Day 2 Parallel Sessions

The Niger

Time	Session	Format
09:00–11:00	Local Content Implementation Clinic: From Barrier to Market Access	Workshop
11:25–13:45	Making Registers Procurement-Grade	Workshop
14:30–16:15	Political Risk, Insurance and In-Country Value Assurance	Panel

Local Content Implementation Clinic: From Barrier to Market Access Day 2, 09:00 to 11:00. The Niger.

Regulators, operators, international service companies and indigenous suppliers work through what local content actually requires: approval and reporting, scope packaging, localisation tied to project schedules, partnerships that build capability, and metrics that hold. Working group breakouts and a structured implementation planning segment.

Speakers: Local content regulators, operator and NOC buyers with award authority, international service companies that have entered an African market, and indigenous suppliers. **Format:** Facilitated Interactive Working Session (120 minutes).

Speakers: Two local content authorities, two buyers with pre-qualification responsibility, and four advisers working the floor

Format: Interactive workshop with supervised working time (120 minutes) Making Registers Procurement-Grade

Making Registers Procurement-Grade

Day 2, 11:25 to 13:45. The Niger. Opens at the morning break, following the Nigerian case on the main stage

A statutory register proves that a company is legally eligible to work in a jurisdiction. It does not tell a buyer whether the company can do the work. Where the two are not connected, the authority hands over a list of registered companies, the buyer cannot read capability in it, and the buyer procures from the vendors already qualified on its own system. The list is complied with rather than used, and a local content requirement. written to move a contract moves a box tick.

The practice varies by jurisdiction; the problem does not. This session puts the authorities that hold the registers, the buyers that must use them, the qualification communities that operate assessed systems, and the trade associations that speak for the suppliers caught between them around one table, and it drafts an answer before it rises.

Speakers: The Nigerian Content Development and Monitoring Board; local content and pre-qualification authorities from Angola, Ghana, Côte d'Ivoire, Namibia and Senegal; two operator or national oil company procurement leads with award authority; the operator qualification communities SEQual and Achilles FPAL; and trade associations such as PETAN, speaking for their members rather than as register holders.

Format: Working session with live drafting (140 minutes). Central segment under Chatham House rules. Available as a named sponsored session

Political Risk, Insurance and In-Country Value Assurance

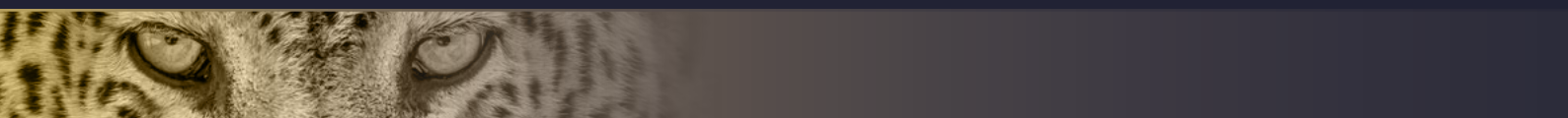
Day 2, 14:30 to 16:15. The Niger. Opens at the afternoon break

The three conditions sitting between winning work in an African jurisdiction and being able to perform it, each segment self-contained so a delegate can attend one.

Speakers: PRI specialist or energy insurance underwriter, contracts lawyer, African reinsurer, export credit or development finance representative, and a buyer presenting their own supplier assurance questionnaire

Format: Panel discussion and clinic (105 minutes)

With a confirmed 2.0m main aisle between island rows A and B, the hall is designed for comfort and movement – delegates circulate naturally between country pavilions, exhibitor stands and the Africa Energy Marketplace without the congestion that characterises smaller exhibition floors.



Exhibitor stand *what is included*

All exhibitor stands include the following as standard.

Tabletop Exhibitor Stand

- 1 all-access delegate pass for WAES 2026 (both days)
- Tabletop stand in The Congo – 1 table (1.8m), 2 chairs, power supply and socket
- Space for roller banner display
- Company bio included in the WAES event brochure
- Branding in promotional material, WAES website and social media
- Access to Happy Hour at The Pullman (Day 1, 17:30)
- Access to evening reception at Bloomsbury Big Top

Pricing

GEN Network member: £2,100 + VAT

Non-member: £2,500 + VAT

GEN Network members save £400. Annual membership is £540. Join before booking your stand and save £2,460 overall.

Contact sales@globalenergynetwork.net

Graphics Support

The GEN in house creative team can design roller banners, backdrop graphics and stand branding to ensure your exhibition presence is professional and on brand. Contact the team at studioinfo@waesummit.com

Delegate pricing

£975

Full rate + VAT

£750

GEN Community
Member rate + VAT

Group discounts available: 5 or more delegates 15% off · 10 or more 20% off. Contact info@waesummit.com for group bookings.

Partner with *Africa's premier energy execution platform*

WAES 2026 offers direct access to Africa's energy sector decision makers, procurement teams and government officials. Every package is built around measurable commercial engagement rather than passive brand visibility. Six partnership levels — each with a defined floor position, stage presence and social programme access.

Platinum

Platinum Sponsor

£25,000 + VAT

Shell scheme

- **Premium corner shell scheme** in The Congo — top perimeter, highest footfall
- Exclusive use of a named breakout room for the full event duration (private meetings and operator briefings)
- Lanyard, event brochure and 3 plenary session sponsorships on The Nile stage
- 10 delegate passes · 5 VIP dinner passes at The Baptist, L'Oscar London
- Sponsorship of the VIP pre-summit dinner
- 15-minute keynote on The Nile stage
- Invitation to 2 panel sessions on The Nile stage
- 3 thought leadership pieces · 1 podcast episode · 1 video interview
- Priority access to the WAES delegate matching programme
- Happy Hour at The Pullman and Bloomsbury Big Top (10 passes)

Gold

Gold Sponsor

£15,000 + VAT

Shell scheme

- Shell scheme in The Congo — wall mid-position with full aisle frontage
- Choice: registration desk sponsorship, opening video or opening Nile stage session
- 6 delegate passes · 2 VIP dinner passes at The Baptist, L'Oscar London
- Invitation to 2 panel sessions on The Nile stage
- 3 thought leadership pieces · 1 video interview
- Happy Hour at The Pullman and Bloomsbury Big Top (6 passes)
- Acknowledged as Gold sponsor on all signage, website, brochure and social media

Upgraded for 2026

Silver Sponsor

£10,000 + VAT

Shell scheme

- Shell scheme in The Congo (bottom perimeter, high entry footfall). Upgraded from tabletop for 2026.
- 4 delegate passes · 1 VIP dinner pass at The Baptist, L'Oscar London
- Invitation to participate in or sponsor a plenary session on The Nile stage
- 2 thought leadership pieces · 1 video interview
- Happy Hour at The Pullman and Bloomsbury Big Top (4 passes)
- Acknowledged as Silver sponsor on all signage, website, brochure and social media Shell scheme in The Congo

Bronze

Bronze Sponsor**£7,500** + VAT

Tabletop

- Tabletop stand in Row A of The Congo — facing the operator hubs, the highest footfall island position at the event
- 3 delegate passes · 1 VIP dinner pass at The Baptist, L'Oscar London
- Invitation to participate in or sponsor a plenary session on The Nile stage
- 1 thought leadership piece via WAES website and GEN platform
- Happy Hour at The Pullman and Bloomsbury Big Top (3 passes)
- Acknowledged as Bronze sponsor on signage and event brochure

NEW FOR 2026

Pavilion Country Hub**£10,000** + VAT

(Pavilions A to D)

- **Operator Hub in The Congo** the largest stand at the event, anchored to an African country delegation
- Full branding: backdrop, fascia, table and 3 chairs
- 4 delegate passes
- 1 thought leadership piece via WAES and GEN platform
- 1 video interview produced and distributed
- Happy Hour at The Pullman and Bloomsbury Big Top reception (all 4 passes)
- Named on The Congo floor plan and all event materials

NEW FOR 2026

Custom Sponsorship

Custom sponsorship opportunities are available for the Bloomsbury Big Top evening reception, individual Nile stage sessions, breakout room naming, the WAES GEN Intel pre-event report, Happy Hour at The Pullman, delegate Wi-Fi and lanyards.

Contact info@waesummit.com for bespoke packages.

Table Top

Exhibitor Stand**£2500** + VAT
Non-GEN Member**£2100** + VAT
GEN Member

- Tabletop stand in The Congo exhibition hall (standard island position)
- 1 all-access delegate pass
- Table (1.8m), 2 chairs, power supply, roller banner space
- Bio in WAES brochure and branding in promotional material
- Happy Hour at The Pullman and Bloomsbury Big Top

Shell Scheme

Premium Exhibitor Stand**£6000** + VAT
Non-GEN Member**£5500** + VAT
GEN Member

- Walled shell scheme in the The Congo exhibition hall
- 2 all-access delegate pass
- Table, 2 chairs, power supply
- Bio in WAES brochure and branding in promotional material
- 1 VIP dinner pass at the Baptist, L'Oscar
- Happy Hour at The Pullman and Bloomsbury Big Top

Partner with *Africa's premier energy execution platform*

The room where *African energy* *decisions get made*

WAES 2026 brings together the complete African energy value chain in a single venue. Operators, NOCs, technology and service companies, financiers, legal advisors, government officials and investment agencies — all with a direct stake in the projects and partnerships being discussed.

The London location places WAES 2026 at the heart of a unique financing and commercial ecosystem: UK Export Finance, Standard Bank's London office, Africa-focused law firms, EPC contractors and European technology providers are all within a mile of The Pullman — making every conversation a short step from execution.



WAES 2025 sponsors and partners

ABB · CNR International · NOV · Global Maritime
· Paradigm · AGL · Altera · Fugro · African Energy
Chamber · EIC · SPE International · SABA ·
UK-Ghana Chamber · Global Energy Network ·
Subsea UK · AFBE-UK · Energia Africa

Why attend WAES

For operators and national oil companies

Access pre-qualified suppliers and technology providers. Benchmark efficiency strategies across African basins. Meet financing partners for project execution. Structured one-on-one meetings with selected vendors booked before the event via the GEN app.

For supply chain companies

Meet procurement decision makers from across Africa. Showcase technology and services to operators at the Operator Procurement Forum. Understand upcoming tenders and RFIs before they are publicly released. Build partnerships with indigenous African companies seeking international capability.

For financiers and advisors

Identify bankable projects ready for FID. Meet operators seeking project financing in person, with introductions facilitated by the WAES matchmaking programme. Network with DFIs, commercial banks and private equity. Understand regional investment opportunities from the government officials who shape them.

WAES 2026 by the numbers

400+
Senior delegates

15+
Ministers and senior
government officials

35+
Countries represented

40+
Expert speakers from
operators, government
and finance



In partnership with *Global Energy Network*

WAES 2026 is produced in partnership with Global Energy Network (GEN), the leading open-access media, intelligence and community platform for the global energy supply chain. With offices in Aberdeen, Stavanger and Perth, GEN provides WAES with unmatched audience reach across the UK, Norway and Australia – and the market intelligence infrastructure to position the summit as the year-round authority on African energy, not just a two-day event.

92,000+

LinkedIn followers

50,000+

Newsletter subscribers

6M+

Annual website visitors

40%+

Newsletter open rate

GEN publishes 13 weekly intelligence reports covering tenders, M&A, rig movements, FID activity, operator capex and supply chain indicators – available to GEN Network members. In the months leading to WAES 2026, GEN publishes a dedicated WAES Africa edition of the GEN Intel suite, giving 50,000 subscribers advanced sight of the summit's programme, speakers and participating countries.

Every sponsor and exhibitor at WAES 2026 benefits directly from GEN's media reach: video interviews produced at the event are distributed across GEN's platforms; thought leadership pieces are published to GEN's global audience; and company branding appears across GEN's digital channels in the run-up to and following the summit.

GEN Network membership:

WAES exhibitors who are GEN Network members receive the **discounted stand rate of £2,100 (saving £400)** and access to the full GEN Intel suite. Annual membership costs **£540**. Join before booking your stand and **save £2,460** overall. Contact sales@globalenergynetwork.net

Why London for WAES 2026

London is the global capital of African energy finance. No other city concentrates the same breadth of African energy-focused activity within a comparable geography.

01

The finance community

UK Export Finance, Standard Bank, Afreximbank, major development finance institutions and the concentration of African energy law firms are all within a mile of The Pullman. London is where African project finance is structured

02

The supply chain gateway

The UK and European supply chain – subsea contractors, FPSO integrators, drilling services, digital technology and EPC firms – are all accessible from London in a way they are not from Accra or Lagos. WAES London brings the market to the supply chain, and the supply chain to the market.

03

African delegation connectivity

London Heathrow serves Lagos, Accra, Luanda, Nairobi, Maputo, Windhoek, Algiers and Cairo with direct flights. St Pancras International connects to Paris, Brussels and Amsterdam. No other UK city gives African delegations this quality of inbound connection.

04

The GEN platform advantage

GEN's offices in Aberdeen, Stavanger and Perth mean WAES 2026 is promoted directly and personally to the supply chain communities that matter most – the UK North Sea, the Norwegian Continental Shelf and the Australian market, where African upstream expertise and capital are concentrated

Secure your place at *WAES 2026*



1st - 2nd December '26

The Pullman London • St Pancras

Limited delegate, exhibition and sponsorship positions available. The Operator Hub partnerships will be announced before positions are publicly confirmed, contact us to reserve yours.

Sponsorship and partnerships

For Operator Hub, Platinum, Gold, Silver and Bronze packages and custom sponsorship opportunities.

info@waesummit.com

+44 (0) 1224 084 114

Exhibition and stand bookings

For tabletop stands, shell scheme positions and GEN Network member pricing.

info@waesummit.com

GEN Network:

sales@globalenergynetwork.net

Delegate registration

Individual and group delegate passes and GEN community member rates.

waesummit.com/book-tickets

info@waesummit.com

Speaking and programme enquiries

Speaker proposals, Country Partnership Expressions of Interest.

info@waesummit.com

Proposals deadline: 31 July 2026

Media and press

Press accreditation, media partnerships and GEN Studio video interview bookings at the event.

studioinfo@waesummit.com

Graphics and design support

Roller banners, backdrop graphics, stand branding and event collateral. Produced by The GEN Studio.

studioinfo@waesummit.com

The
WIDER AFRICAN ENERGY
■ SUMMIT ■



Follow WAES on LinkedIn, X, Instagram and YouTube for programme announcements, speaker confirmations and African energy market intelligence. #WAES2026

A Global Energy Network event in collaboration with Africa's Energy Ministries, Regulators, National Oil Companies and Industry Associations.
globalenergynetwork.net