



# Where Strategy *Meets* *Execution*

**400+**

Senior delegates from across the global energy community

**35+**

Countries represented including African ministers and NOCs

**200+**

Companies from the global energy supply chain

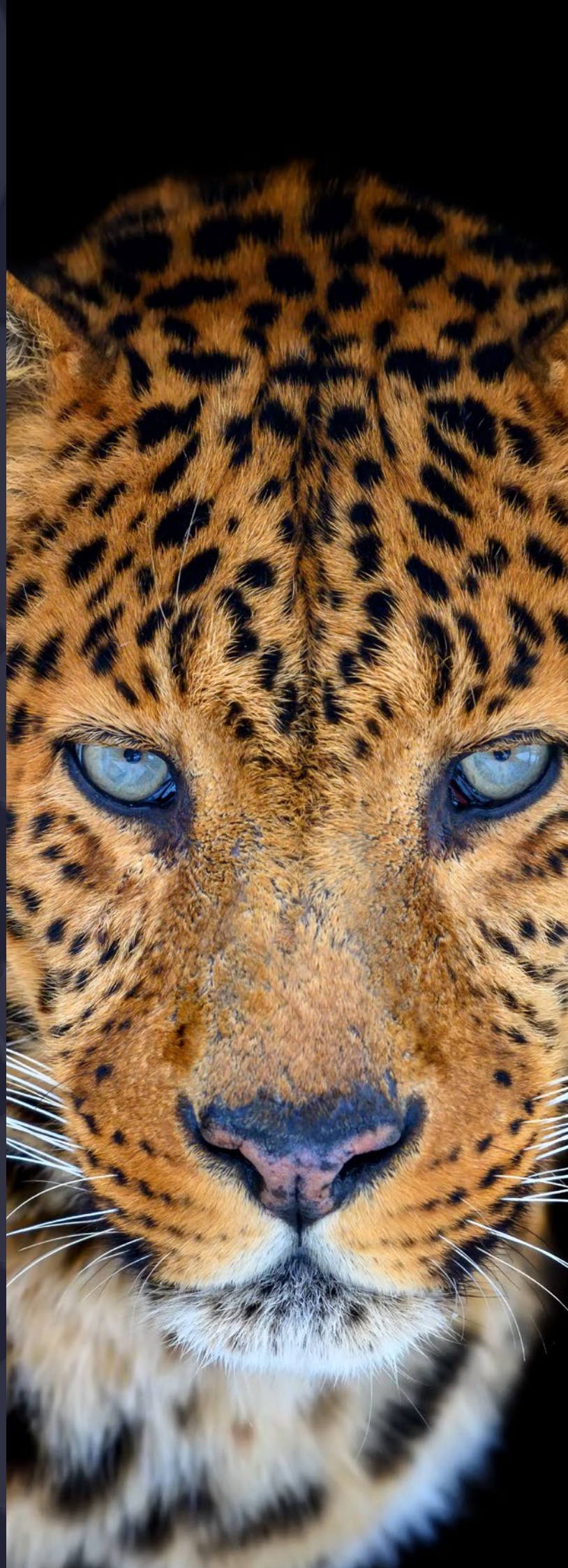
**40+**

Expert speakers from operators, government and finance

**1<sup>st</sup> - 2<sup>nd</sup> December '26**

The Pullman London  
St Pancras

*London*



# The supply chain partnerships that will deliver *Africa's energy future*

The Wider African Energy Summit returns to London on 1 and 2 December 2026 for its third edition. WAES is Africa's energy project execution summit, bringing together the governments that set the terms, the operators that hold the contracts, and the supply chain companies that deliver the work. Capital is returning to African upstream, regulatory reform is bringing new jurisdictions into play, and the window for supply chain companies to secure their place in Africa's project pipeline has not been wider.

This is not a conference about what might happen. Every session, every forum and every structured meeting at WAES is designed around a single purpose: the deals, contracts and partnerships that turn African energy potential into production reality.

**For operators and NOCs**, WAES provides direct access to the technology providers, service companies and financiers who can execute.

**For the supply chain**, it is the single most concentrated opportunity to meet the procurement decision makers who control African upstream spend.

**For financiers**, it is where bankable projects and the teams delivering them are in the room together.

**\$41B**

#### **African upstream capex in 2026**

Greenfield spending is rising to 55% of total capex, creating procurement opportunities across every tier of the supply chain.

**\$17B**

#### **FDI attracted under Nigeria's PIA**

Regulatory reform is turning strategy into investment, with Angola, Côte d'Ivoire, Senegal and Namibia emerging as investor-friendly frontiers.

**\$2.5B**

#### **Namibia Venus subsea contracts**

TotalEnergies' Orange Basin FID in 2026 will trigger the largest single subsea supply chain opportunity in African history.

**13+**

#### **MMTPA LNG in heavy construction**

TotalEnergies' Mozambique LNG project enters heavy construction from Q3 2026, alongside Eni's Coral Norte FLNG.

Source: Rystad Energy, Wood Mackenzie, S&P Global, African Energy Chamber.

**WAES 2026 history:** *Launched in Accra in 2024, WAES has established itself as Africa's energy project execution summit. The 2025 Aberdeen edition connected Africa's opportunities with Europe's technology hub. London 2026 is the largest and most international edition, positioned at the heart of the global energy finance community.*

The Stewardship Council for WAES 2026 is chaired by NJ Ayuk, Executive Chairman of the African Energy Chamber.





# The Pullman London

*and three unforgettable evenings*

## The Pullman London St Pancras

One of London's most distinctive conference venues, the Pullman sits between King's Cross and Euston, the two most internationally connected rail hubs in the capital. The Pullman is the only London hotel with a 446-seat tiered auditorium, a 350 sq m pillar-free exhibition hall, 13 breakout suites and a panoramic 15th floor business room, all under one roof.

For African delegations, the location is unmatched: Heathrow is 35 minutes direct on the Elizabeth line, with non-stop flights from Lagos, Accra, Luanda, Nairobi, Maputo and Windhoek all serving London.

### The Nile

Main conference stage · Shaw Theatre  
446 seats

### The Congo

Exhibition hall  
Nobel Suite  
351 sq m

### BREAKOUT ROOMS

The Niger / The Orange  
The Rovuma  
The Voltar / The Zambezi  
The Senegal

### INVESTMENT FORUM

Business Playground  
15th floor  
Panoramic London views · invite-only

## The social programme

### Sunday 30 November · Evening

#### VIP Pre-Summit Dinner

The Baptist at L'Oscar London · Holborn · Grade II listed 1856 octagonal chapel

A select dinner for ministers, operators and senior industry figures in one of London's most extraordinary private dining spaces. A restored Victorian chapel beneath a glass-topped dome, with a hand-painted mezzanine gallery and a mirrored bar below. The evening before WAES opens — where the conversations that become partnerships begin.

VIP invitation only · 60 guests

### Monday 1 December · 17:30 to 18:30

#### Happy Hour

GA KingsX at The Pullman · Euston Road

Hosted drinks at The Pullman's bar following Day One sessions. The natural end-of-day gathering — an hour of conversation before the evening takes delegates to Bloomsbury. Group transfer departs at 18:30.

All delegates

### Monday 1 December · From 19:00

#### Evening Reception

Bloomsbury Big Top · 93 Guilford Street · WC1N 1DN

London's most spectacular and unexpected event venue, a permanent Big Top in central Bloomsbury with capacity for 2,000 guests, a full AV and lighting rig, and in-house catering. The social centrepiece of WAES 2026 and the moment the full summit community comes together.

All delegates and guests



# Day One - Monday 1 December

## *Strategic Vision | Technology | Infrastructure*

### 08:00-09:00 **Registration & Breakfast Networking**

The Congo (Africa Energy Marketplace) exhibition open. WAES delegate app meeting scheduling active. Interpretation headsets distributed at registration desk. Amplify podcast studio opens for rolling recordings.

### 09:00-09:15 **WAES Intelligence Briefing: State of the African Energy Supply Chain**

A data-rich, fifteen-minute briefing delivered by a leading research house, presenting the definitive snapshot of Africa's energy supply chain heading into 2027. The briefing covers upstream capital expenditure trends (with \$41 billion in African upstream investment forecast for 2026), the project pipeline from FID to first oil, supply chain capacity gaps by sub-region, and the critical workforce and technology bottlenecks that will define the execution outlook over the next 24 months. This is designed to set the analytical foundation for every conversation that follows across both days of the Summit.

### 09:15-09:35 **Opening Ceremony | Welcome Address & Summit Overview**

The Summit opens with a formal welcome from WAES Leadership, setting out the strategic context for WAES 2026 and the outcomes the programme is designed to deliver. The address establishes the Energy Synergy thesis, that Africa's energy supply chain is a unified field spanning oil and gas, LNG, renewables, and critical minerals, and outlines what delegates can expect across both days.

### 09:35-10:15 **OPENING KEYNOTE: The State of African Energy in 2026. Investment, Technology, and the Execution Imperative**

A panoramic assessment of Africa's energy outlook from one of the continent's most senior energy decision-makers. This keynote examines the current investment picture for African upstream, the project pipeline from frontier exploration through to production, the persistent cost challenges facing operators across the continent, and the technology and supply chain partnerships that are critical to turning exploration success into production reality. The speaker will address what Africa needs from the international community and what the international community can expect from Africa in return.

### 10:15-11:05 **LEADERSHIP DIALOGUE: Drilling the Next Generation of Wells. Cost, Efficiency, and Local Capability**

Operators and service companies share real cost data and efficiency gains from recent African drilling campaigns in a frank, moderated conversation. The discussion examines what is genuinely working, the technologies, the contracting models, the workforce strategies, and what is not. Panellists will address where the next 20 to 30 percent cost reduction will come from, how supply chain constraints are being managed, and what progress is being made on skills transfer and local crew development. This is not a theoretical discussion: speakers will share specific examples and data from recent African operations.

### 11:05-11:15 **Voices of the Next Generation. Interlude I**

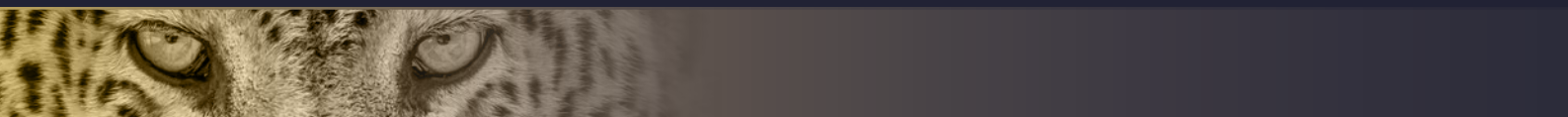
A ten-minute platform for two young African energy professionals to share their perspective on the morning's conversations. Curated through partnerships with African universities, NOC graduate schemes, and operator-funded training academies, the interlude refreshes the room and connects strategic discussion to the people who will deliver the next decade of African energy.

### 11:15-11:30 **THOUGHT LEADERSHIP PRESENTATION.**

A main stage presentation by WAES's Platinum Sponsor, showcasing their technology capabilities, project track record, and strategic perspective on African energy. This presentation delivers practical insight to delegates on a topic aligned with the Summit's themes.

### 11:30-12:20 **FIRESIDE CHAT: Unlocking Deepwater Value. Subsea Innovation and Floating Production**

An intimate, unscripted conversation exploring the subsea technologies that are reducing deepwater capital expenditure, the evolving debate between FPSO and fixed platform solutions for African deepwater developments, and the strategic choices facing African deepwater operators, particularly whether to pursue projects independently or in partnership with international majors.



**12:20-12:30 Voices of the Next Generation. Interlude II**

A ten-minute slot featuring two short voices: a young engineer from an indigenous African operator and a supply chain entrepreneur in their first decade of business. Each speaks for four minutes on what they have heard, what they need from senior leaders in the room, and one specific request that would unlock their next phase of growth.

**12:30-13:30 Networking Lunch**

The Congo (Africa Energy Marketplace) exhibition open. Private meeting rooms available for pre-scheduled discussions via the delegate app. Amplify podcast recordings continue during lunch.

**13:30-13:45 WAES KNOWLEDGE BRIEFING: Advisory and Consultancy Platform**

A fifteen-minute, editorially guided knowledge briefing opening the afternoon programme directly after lunch. The Knowledge Partner presents original analysis or proprietary data on a subject drawn from the Summit's pillars: supply chain economics, local content and capability, financing and bankability, or energy synergy.

**13:45-14:10 PROSPECT FLASH: Five Licensing Rounds in Twenty-Five Minutes**

A fast-paced plenary segment of five back-to-back five-minute presentations from African petroleum regulators, ministries, or NOCs/NECs. Each presenter has exactly five minutes and strict slide limits to make the investment case for their country's current licensing round, priority blocks, or open acreage. This session precedes the Prospect Showcase parallel session which opens at 14:25.

**14:10-15:25 COUNTRY SPOTLIGHT TRIO: Three Featured Partner Country Investment Showcases**

The headline country segment of Day 1. Three Featured Partner Countries each receive a twenty-five-minute main-stage showcase, presenting the strategic energy priorities, the live project pipeline, and the specific procurement and partnership opportunities currently available to international companies. The block is a single signature session, giving delegates a structured comparative view across three African jurisdictions in one uninterrupted segment.

**15:40-16:30 FISCAL FRAMEWORKS THAT WORK: What's Actually Attracting Capital to Africa**

Regulatory and fiscal reform is changing Africa's upstream investment outlook. Angola's multi-

year bid rounds and incremental production incentives, Nigeria's Petroleum Industry Act implementation, Namibia's frontier licensing framework, Côte d'Ivoire's competitive fiscal terms, and Ghana's expected reforms are all driving real capital allocation decisions. This session brings together the regulators designing these frameworks and the operators responding to them for a direct, evidence-based conversation about what is working, what is deterring investment, and what the next generation of African petroleum legislation should look like.

**16:30-16:55 INNOVATION FLASH: Five Technologies Reshaping African Execution**

A fast-paced plenary segment of five back-to-back five-minute presentations from technology innovators, service company R&D leaders, African research institutions, and operator-funded scale-ups. Each presenter has exactly five minutes and strict slide limits to demonstrate a technology, commercial model, or capability that is materially changing the economics, safety, or local value creation of African energy execution.

**16:55-17:45 CEO ROUNDTABLE: Financing African Energy Projects**

The decision-makers who actually allocate capital to African energy projects gather for a candid moderated discussion about what they look for, how they structure deals, and where the bottlenecks lie. The panel brings together perspectives from development finance institutions, export credit agencies, commercial banks, private equity, and project finance legal advisors. This session directly addresses the persistent gap between Africa's project pipeline and its access to affordable capital, examining risk appetite, currency exposure, political risk insurance, blended finance models, and what operators can do to make their projects more attractive to lenders.

**17:45-18:00 Day 1 Wrap-Up & Day 2 Preview**

Key themes synthesised, headline outcomes captured, and Day 2 priorities previewed.

**19:00-22:00 WAES Networking Reception**

Day 1 closes with a relaxed standing reception, bringing together the full cohort for a final opportunity to connect, continue conversations, and reflect on the day's discussions. Against a backdrop of live music, guests can build relationships over drinks and substantial canapés in an informal, welcoming setting.

# Day Two - Tuesday 2 December

## *Execution | Local Value Creation | Partnerships*

### 08:30-09:00 **Breakfast & Morning Networking**

The Congo (Africa Energy Marketplace) exhibition open. Amplify podcast studio open for rolling recordings. Delegate app meeting scheduling active.

### 09:00-10:05 **KEYNOTE + DISCUSSION: Brownfield Renaissance & Asset Transfer Economics**

Africa holds billions of barrels of recoverable oil in mature fields that are underperforming or approaching end-of-life decisions. The first half delivers a keynote making the investment case for brownfield optimisation, deploying enhanced oil recovery technologies, upgrading ageing infrastructure, and applying data-driven production management to add ten or more years of productive life to assets that might otherwise be candidates for decommissioning.

The second half shifts to a moderated discussion on asset transfer economics. As IOCs rationalise their African portfolios, indigenous operators and mid-cap companies are acquiring late-life assets at scale. The discussion examines the capability gaps African companies face in operating transferred assets, the technical depth, operating systems, and access to financing that separate a credible acquirer from a passive one, and the partnership structures that allow a local firm to step into an asset and run it to international standards. It also covers the decommissioning supply chain opportunities emerging across West and East Africa, and how the supply chain can support both extending production and responsible end-of-life management. The session is the natural opening to Day 2, setting up the workforce and enterprise capability conversation that follows: assets are changing hands, and the question for the rest of the day is what it takes to be ready to receive them.

### 10:05-10:15 **Voices of the Next Generation. Interlude III**

A ten-minute interlude opening the second half of Day 2. Two young African voices, ideally a postgraduate researcher working on a gas-to-power or low-carbon hydrogen project and a technician or apprentice on an active African upstream asset, each speak for four minutes on the technology they wish they had, the skill they wish their employer would invest in, and the partnership they would build if given the platform.

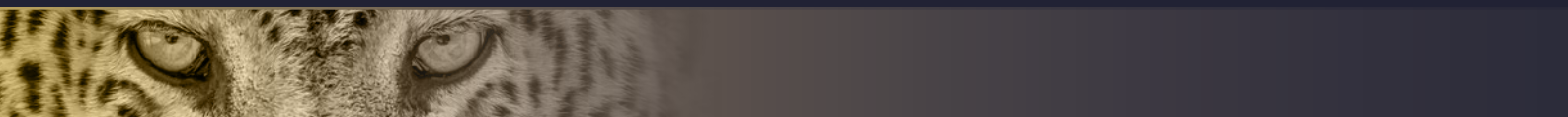
### 10:15-11:25 **LEADERSHIP DIALOGUE: Building African Champions. Skills Transfer, Local Value Creation, and Enterprise Capability**

Africa's upstream ambitions are only as strong as the people and the companies that deliver them, and the two cannot be built in isolation. A skilled workforce with no indigenous firms to employ it becomes an export of talent. Capable companies with no depth of skilled people cannot run the assets they acquire to international standards. This session takes the position that the goal is not localisation as a compliance exercise but the deliberate creation of African champions, individuals and enterprises with the competence, the systems, and the standing to carry the next phase of the continent's energy development on their own account.

The conversation confronts the capability question with the honesty it demands. On people, it examines expatriate-to-local transition models that result in sustained competence rather than temporary cover, training academies that produce capable professionals rather than certificate holders, and technology transfer that holds beyond the life of a single project. On companies, it turns to the harder and less discussed challenge of building indigenous enterprises that are genuinely ready for the opportunities now opening up. As international operators divest mature assets across the continent, the 'prize' of operatorship and the supply contracts that flow from it is real, but readiness is not automatic. The discussion examines what it takes to build a local firm that can step into an asset and run it well: the technical depth, the operating and HSE systems, the access to financing, the corporate governance, and the partnership structures that turn a national company into a credible operator rather than a passive beneficiary. Running through both is the local value creation framework that determines whether any of this reaches the communities in whose basins these projects sit.

### 11:25-12:20 **SPOTLIGHT: Women in African Energy. Leadership, Opportunity, and the Path Forward**

A candid, focused conversation with women who are leading at the highest levels of African energy, as operators, regulators, financiers, and technology innovators. This is not a panel about challenges alone, but a practical discussion about the leadership pipeline, the business case for gender diversity in the energy sector, the mentorship and sponsorship models that are working, and the policies and corporate commitments that are translating rhetoric into real progress across Africa's energy sector.



**12:20-13:15 Working Lunch & Deal-Making Forum**

WAES's signature structured matchmaking session. Pre-scheduled twenty-minute meetings arranged through the delegate app between operators and pre-qualified suppliers, financiers and project sponsors, and potential joint venture partners. Private meeting rooms are available for confidential discussions. Lunch is served throughout, so no time is lost. This is not casual networking; it is a structured, facilitated process designed to convert the relationships initiated during plenary sessions into concrete commercial discussions.

**13:15-14:45 OPERATOR PROCUREMENT FORUM: How to Win Our Business**

A WAES original and consistently rated the single most valuable session by supply chain delegates. Three to four operators and NOCs/NECs present their upcoming procurement pipelines, vendor qualification requirements, and tender timelines in a transparent format designed to reduce the information asymmetry that typically disadvantages smaller and African-owned suppliers. Each operator delivers a fifteen-minute presentation covering active and upcoming tenders, RFI processes, qualification criteria, and specific guidance on how to get on their vendor list. The final thirty minutes are dedicated to structured speed networking with operator procurement teams: suppliers rotate through timed eight-minute slots at dedicated tables, facilitated by a Meeting Concierge who manages transitions and ensures every pre-registered supplier gets face time with the procurement professionals who make buying decisions.

**14:45-16:00 ENERGY SYNERGY: From Gas Monetisation to Critical Minerals. How Upstream Capabilities Power Africa's Broader Energy Future**

The session opens on gas, the most immediate expression of Energy Synergy and the bridge between upstream production and Africa's broader industrialisation. The first movement explores the strategic choices facing African gas producers: the tension between LNG export and domestic gas monetisation, the economics of floating LNG against onshore liquefaction, how to commercialise stranded gas resources too small for conventional LNG, and the gas-to-power and infrastructure investment required to bring the continent's vast reserves to market for domestic industrialisation. Gas is where upstream capability first reaches beyond the wellhead into power, industry, and the wider economy, which makes it the natural starting point for the synergy conversation that follows.

From gas, the conversation widens to broader convergence. Africa's upstream infrastructure, from pipelines, platforms, and processing facilities to fabrication yards and the supply chains that serve them, is increasingly the foundation for energy development across sectors. Fabrication yards that build upstream platforms now manufacture solar mounting structures; offshore marine logistics companies support wind survey operations; upstream HSE, project management, and engineering expertise transfers directly to utility-scale solar and wind developments.

The session also addresses Africa's critical minerals opportunity. The continent holds 55 percent of the world's cobalt, nearly half of global manganese, and the vast majority of platinum group metals, minerals essential to battery manufacturing, renewable energy systems, and electric vehicle supply chains. The supply chain capabilities built over decades of oil and gas operations, logistics, environmental management, community engagement, project execution, are directly transferable to the critical minerals sector. The discussion explores how African supply chain companies can position themselves across hydrocarbons, renewables, and critical minerals, and what the Energy Synergy opportunity means for local content, technology transfer, investment, and Africa's energy future.

**16:00-16:50 CLOSING LEADERSHIP SUMMIT: The Year Ahead. 2027 Upstream Projects, Opportunities, and the African Energy Outlook**

A forward-looking panel covering the major upstream projects approaching final investment decision in 2027, upcoming licensing rounds and open acreage across Africa, gas monetisation timelines, technology trends shaping African operations, market outlook under different oil price scenarios, and where the investment and partnership opportunities lie, from exploration and production through to the infrastructure and supply chains that deliver Africa's energy resources to market.

**16:50-17:45 WAES RECOGNITION AWARDS CEREMONY**

WAES 2026 will be climaxed with a one-hour Awards and Closing ceremony to honour the individuals, projects, and partnerships that defined African energy excellence over the past year.

**17:45-18:00 Closing Remarks, Deal Announcements & Summit Wrap-Up**

WAES Leadership delivers final closing remarks, synthesising the Summit's key outcomes. A brief window is provided for any MOUs, partnership announcements, or commitments brokered during the Summit to be publicly announced. The Stewardship Council Chairman delivers a three-minute statement previewing Council priorities for 2027. Delegates receive a digital link to session recordings and materials, information about The Network membership, and details of the ICV Programme.

**18:00 on Farewell Networking & Delegate Feedback**

An open-ended close to the Summit combining informal networking with systematic delegate feedback collection. Drinks and canapés are provided while NPS surveys are pushed via the delegate app, capturing delegate sentiment while the experience is fresh. This feedback feeds directly into the post-Summit ROI reports delivered to sponsors within 30 days and informs programme design for WAES 2027. Target: 60 percent plus NPS response rate before delegates leave the venue.



# WAES 2026

## *Day 1 Parallel Sessions*

### The Niger

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Time	Session	Format
11:15–12:45	Academic & PhD Research Spotlight; Live Technology Demos	Presentation
13:00–14:25	Women in African Energy Leaders' Roundtable	Roundtable
14:25–16:00	Prospect Showcase: Open Acreage, Farm-in & Farm-Out (Part 1)	Presentation
16:00–17:30	Subsea and Deepwater Technology Forum	Technical

#### **Academic & PhD Research Spotlight; Live Technology Demonstrations**

Academic presentations and live technology demonstrations on Day 1 morning.

#### **Women in African Energy Leaders' Roundtable**

A candid exchange among women across African energy under Chatham House rules. The session brings established leaders and emerging professionals to the same table, pairing frank peer dialogue with a visible mentorship pathway.

##### *Topics:*

- The leadership pipeline and what moves women into senior roles
- Mentorship and sponsorship models that work in practice
- Procurement and partnership commitments that create opportunity

#### **Prospect Showcase: Open Acreage, Farm-in & Farm-out (Part 1)**

A platform for African countries and operators to present their licensing rounds, priority blocks, geological data, fiscal terms, and investment cases to international operators and investors.

#### **Subsea and Deepwater Technology Forum**

A dedicated technical session on subsea developments across African basins, with technical presentations from service companies, OEMs, and operators.



# WAES 2026

## Day 2 Parallel Sessions

### The Niger

Time	Session	Format
09:00–11:00	Prospect Showcase: Open Acreage, Farm-in & Farm-Out (Part 2)	Presentation
11:15–13:45	Local Content Implementation Masterclass	Workshop
14:00–15:45	Insuring African Energy: Political Risk, ESG & Bankability	Panel

#### Prospect Showcase: Farm-in / Farm-out Opportunities (Part 2)

The second part of the dedicated platform for African countries and operators to present licensing rounds, priority blocks, fiscal terms, and investment cases to a curated investor audience

#### Local Content Implementation Masterclass

A practical, interactive workshop on local content compliance, supply chain localisation strategies, workforce development case studies, and procurement set-aside design, with working group breakouts and a structured implementation planning segment.

#### Insuring African Energy: Political Risk, ESG & Bankability

A session addressing the insurance and risk dimension of African energy project bankability, including political risk insurance, parametric insurance for operational risks, ESG-linked underwriting, and the role of African reinsurers in building continental risk capacity.



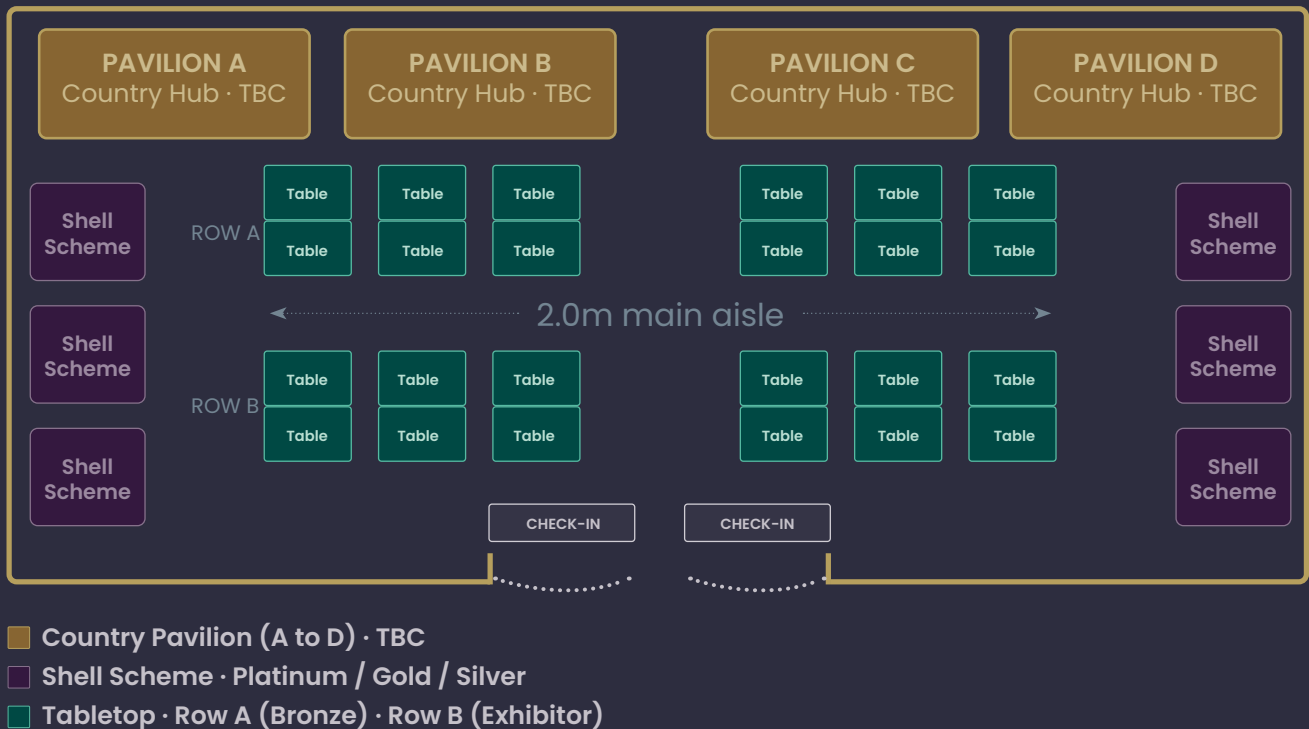
# The Congo

## *Africa Energy Marketplace*

The Congo Exhibition Hall occupies the full Nobel Suite at The Pullman – approximately 351 sq m of pillar-free space operated as a single combined room, with the partition wall removed. It is open throughout both days, running from registration to close, and is the commercial engine of the summit.

With a confirmed 2.0m main aisle between island rows A and B, the hall is designed for comfort and movement – delegates circulate naturally between country pavilions, exhibitor stands and the Africa Energy Marketplace without the congestion that characterises smaller exhibition floors.

### THE CONGO · EXHIBITION HALL · SCHEMATIC LAYOUT



### Pavilion

#### Country Pavilion (A, B, C, D)

Top wall. ~5.0m × 2.3m · ~11.5 sq m. The largest individual stand at the event, anchored against the operator delegation zone. Branded backdrop, fascia, table and 3 chairs.

### Shell

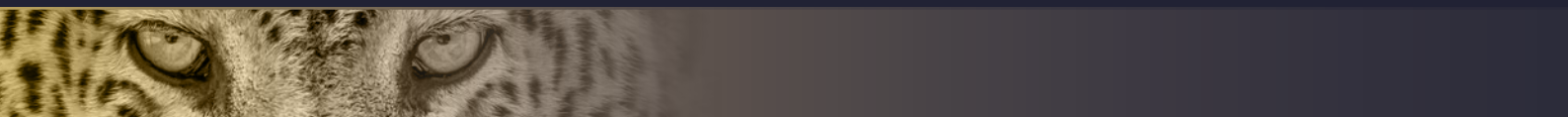
#### Shell Scheme (Platinum, Gold, Silver)

Perimeter walls. ~2.6m × 2.2m · 4m<sup>2</sup> stand including walled panels, fascia, carpet and power. 6 positions across left and right walls.

### Table

#### Tabletop Stand (Bronze and Exhibitor)

Island rows. ~1.8m wide tabletop. Row A (Bronze) faces the country pavilions – highest footfall position. Row B (standard exhibitor) is the main island. 24 stands total.



## Exhibitor stand

### *what is included*

All exhibitor stands include the following as standard.

#### Tabletop Exhibitor Stand

- 1 all-access delegate pass for WAES 2026 (both days)
- Tabletop stand in The Congo – 1 table (1.8m), 2 chairs, power supply and socket
- Space for roller banner display
- Company bio included in the WAES event brochure
- Branding in promotional material, WAES website and social media
- Access to Happy Hour at The Pullman (Day 1, 17:30)
- Access to evening reception at Bloomsbury Big Top

#### Pricing

**GEN Network member: £2,100 + VAT**

**Non-member: £2,500 + VAT**

GEN Network members save £400. Annual membership is £540. Join before booking your stand and save £2,460 overall.

Contact [sales@globalenergynetwork.net](mailto:sales@globalenergynetwork.net)

## Graphics Support

The GEN in house creative team can design roller banners, backdrop graphics and stand branding to ensure your exhibition presence is professional and on brand. Contact the team at [studioinfo@waesummit.com](mailto:studioinfo@waesummit.com)

## Delegate pricing

£975

Full rate + VAT

£750

GEN Community  
Member rate + VAT

Group discounts available: 5 or more delegates 15% off · 10 or more 20% off. Contact [info@waesummit.com](mailto:info@waesummit.com) for group bookings.

# Partner with *Africa's premier energy execution platform*

WAES 2026 offers direct access to Africa's energy sector decision makers, procurement teams and government officials. Every package is built around measurable commercial engagement rather than passive brand visibility. Six partnership levels — each with a defined floor position, stage presence and social programme access.

Platinum

## Platinum Sponsor

**£25,000** + VAT

Shell scheme

- **Premium corner shell scheme** in The Congo — top perimeter, highest footfall
- Exclusive use of a named breakout room for the full event duration (private meetings and operator briefings)
- Lanyard, event brochure and 3 plenary session sponsorships on The Nile stage
- 10 delegate passes · 5 VIP dinner passes at The Baptist, L'Oscar London
- Sponsorship of the VIP pre-summit dinner
- 15-minute keynote on The Nile stage
- Invitation to 2 panel sessions on The Nile stage
- 3 thought leadership pieces · 1 podcast episode · 1 video interview
- Priority access to the WAES delegate matching programme
- Happy Hour at The Pullman and Bloomsbury Big Top (10 passes)

Gold

## Gold Sponsor

**£15,000** + VAT

Shell scheme

- Shell scheme in The Congo — wall mid-position with full aisle frontage
- Choice: registration desk sponsorship, opening video or opening Nile stage session
- 6 delegate passes · 2 VIP dinner passes at The Baptist, L'Oscar London
- Invitation to 2 panel sessions on The Nile stage
- 3 thought leadership pieces · 1 video interview
- Happy Hour at The Pullman and Bloomsbury Big Top (6 passes)
- Acknowledged as Gold sponsor on all signage, website, brochure and social media

Upgraded for 2026

## Silver Sponsor

**£10,000** + VAT

Shell scheme

- Shell scheme in The Congo (bottom perimeter, high entry footfall). Upgraded from tabletop for 2026.
- 4 delegate passes · 1 VIP dinner pass at The Baptist, L'Oscar London
- Invitation to participate in or sponsor a plenary session on The Nile stage
- 2 thought leadership pieces · 1 video interview
- Happy Hour at The Pullman and Bloomsbury Big Top (4 passes)
- Acknowledged as Silver sponsor on all signage, website, brochure and social media Shell scheme in The Congo

Bronze

## Bronze Sponsor

**£7,500** + VAT

Tabletop

- Tabletop stand in Row A of The Congo — facing the operator hubs, the highest footfall island position at the event
- 3 delegate passes · 1 VIP dinner pass at The Baptist, L'Oscar London
- Invitation to participate in or sponsor a plenary session on The Nile stage
- 1 thought leadership piece via WAES website and GEN platform
- Happy Hour at The Pullman and Bloomsbury Big Top (3 passes)
- Acknowledged as Bronze sponsor on signage and event brochure

NEW FOR 2026

## Operator Hub

**£10,000** + VAT

Country Partner · (Pavilions A to D)

- **Operator Hub in The Congo** the largest stand at the event, anchored to an African country delegation
- Full branding: backdrop, fascia, table and 3 chairs
- 4 delegate passes
- 1 thought leadership piece via WAES and GEN platform
- 1 video interview produced and distributed
- Happy Hour at The Pullman and Bloomsbury Big Top reception (all 4 passes)
- Named on The Congo floor plan and all event materials

NEW FOR 2026

## Custom Sponsorship

Custom sponsorship opportunities are available for the Bloomsbury Big Top evening reception, individual Nile stage sessions, breakout room naming, the WAES GEN Intel pre-event report, Happy Hour at The Pullman, delegate Wi-Fi and lanyards.

Contact [info@waesummit.com](mailto:info@waesummit.com) for bespoke packages.

Exhibition stand

## Exhibitor Stand

**£2100** + VAT

GEN Member

**£2500** + VAT

Non-GEN Member

Tabletop

- Tabletop stand in The Congo exhibition hall (standard island position)
- 1 all-access delegate pass
- Table (1.8m), 2 chairs, power supply, roller banner space
- Bio in WAES brochure and branding in promotional material
- Happy Hour at The Pullman and Bloomsbury Big Top

Exhibition stand

## Premium Exhibitor Stand

**£6000** + VAT

Non-GEN Member

**£5500** + VAT

GEN Member

Shell Scheme

- Walled shell scheme in the The Congo exhibition hall
- 2 all-access delegate pass
- Table, 2 chairs, power supply
- Bio in WAES brochure and branding in promotional material
- 1 VIP dinner pass at the Baptist, L'Oscar
- Happy Hour at The Pullman and Bloomsbury Big Top

Partner with *Africa's premier energy execution platform*

# The room where *African energy* *decisions get made*

WAES 2026 brings together the complete African energy value chain in a single venue. Operators, NOCs, technology and service companies, financiers, legal advisors, government officials and investment agencies — all with a direct stake in the projects and partnerships being discussed.

The London location places WAES 2026 at the heart of a unique financing and commercial ecosystem: UK Export Finance, Standard Bank's London office, Africa-focused law firms, EPC contractors and European technology providers are all within a mile of The Pullman — making every conversation a short step from execution.



## WAES 2025 sponsors and partners

ABB · CNR International · NOV · Global Maritime  
· Paradigm · AGL · Altera · Fugro · African Energy  
Chamber · EIC · SPE International · SABA ·  
UK-Ghana Chamber · Global Energy Network ·  
Subsea UK · AFBE-UK · Energia Africa

## Why attend WAES

### For operators and national oil companies

Access pre-qualified suppliers and technology providers. Benchmark efficiency strategies across African basins. Meet financing partners for project execution. Structured one-on-one meetings with selected vendors booked before the event via the GEN app.

### For supply chain companies

Meet procurement decision makers from across Africa. Showcase technology and services to operators at the Operator Procurement Forum. Understand upcoming tenders and RFIs before they are publicly released. Build partnerships with indigenous African companies seeking international capability.

### For financiers and advisors

Identify bankable projects ready for FID. Meet operators seeking project financing in person, with introductions facilitated by the WAES matchmaking programme. Network with DFIs, commercial banks and private equity. Understand regional investment opportunities from the government officials who shape them.

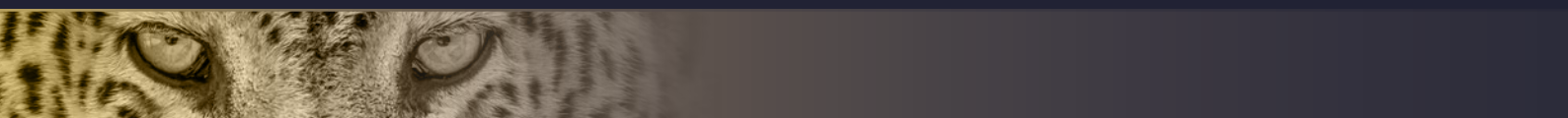
## WAES 2026 by the numbers

**400+**  
Senior delegates

**35+**  
Countries represented

**15+**  
Ministers and senior  
government officials

**40+**  
Expert speakers from  
operators, government  
and finance



# In partnership with *Global Energy Network*

WAES 2026 is produced in partnership with Global Energy Network (GEN), the leading open-access media, intelligence and community platform for the global energy supply chain. With offices in Aberdeen, Stavanger and Perth, GEN provides WAES with unmatched audience reach across the UK, Norway and Australia – and the market intelligence infrastructure to position the summit as the year-round authority on African energy, not just a two-day event.

**92,000+**

LinkedIn followers

**50,000+**

Newsletter subscribers

**6M+**

Annual website visitors

**40%+**

Newsletter open rate

GEN publishes 13 weekly intelligence reports covering tenders, M&A, rig movements, FID activity, operator capex and supply chain indicators – available to GEN Network members. In the months leading to WAES 2026, GEN publishes a dedicated WAES Africa edition of the GEN Intel suite, giving 50,000 subscribers advanced sight of the summit's programme, speakers and participating countries.

Every sponsor and exhibitor at WAES 2026 benefits directly from GEN's media reach: video interviews produced at the event are distributed across GEN's platforms; thought leadership pieces are published to GEN's global audience; and company branding appears across GEN's digital channels in the run-up to and following the summit.

#### GEN Network membership:

WAES exhibitors who are GEN Network members receive the **discounted stand rate of £2,100 (saving £400)** and access to the full GEN Intel suite. Annual membership costs **£540**. Join before booking your stand and **save £2,460** overall. Contact [sales@globalenergynetwork.net](mailto:sales@globalenergynetwork.net)

## Why London for WAES 2026

London is the global capital of African energy finance. No other city concentrates the same breadth of African energy-focused activity within a comparable geography.

### 01

#### The finance community

UK Export Finance, Standard Bank, Afreximbank, major development finance institutions and the concentration of African energy law firms are all within a mile of The Pullman. London is where African project finance is structured

### 02

#### The supply chain gateway

The UK and European supply chain – subsea contractors, FPSO integrators, drilling services, digital technology and EPC firms – are all accessible from London in a way they are not from Accra or Lagos. WAES London brings the market to the supply chain, and the supply chain to the market.

### 03

#### African delegation connectivity

London Heathrow serves Lagos, Accra, Luanda, Nairobi, Maputo, Windhoek, Algiers and Cairo with direct flights. St Pancras International connects to Paris, Brussels and Amsterdam. No other UK city gives African delegations this quality of inbound connection.

### 04

#### The GEN platform advantage

GEN's offices in Aberdeen, Stavanger and Perth mean WAES 2026 is promoted directly and personally to the supply chain communities that matter most – the UK North Sea, the Norwegian Continental Shelf and the Australian market, where African upstream expertise and capital are concentrated

# Secure your place at *WAES 2026*



**1<sup>st</sup> - 2<sup>nd</sup> December '26**

**The Pullman London • St Pancras**

Limited delegate, exhibition and sponsorship positions available. The Operator Hub partnerships will be announced before positions are publicly confirmed, contact us to reserve yours.

## **Sponsorship and partnerships**

For Operator Hub, Platinum, Gold, Silver and Bronze packages and custom sponsorship opportunities.

**[info@waesummit.com](mailto:info@waesummit.com)**

**+44 (0) 1224 084 114**

## **Exhibition and stand bookings**

For tabletop stands, shell scheme positions and GEN Network member pricing.

**[info@waesummit.com](mailto:info@waesummit.com)**

**GEN Network:**

**[sales@globalenergynetwork.net](mailto:sales@globalenergynetwork.net)**

## **Delegate registration**

Individual and group delegate passes and GEN community member rates.

**[waesummit.com/book-tickets](https://waesummit.com/book-tickets)**

**[info@waesummit.com](mailto:info@waesummit.com)**

## **Speaking and programme enquiries**

Speaker proposals, Country Partnership Expressions of Interest.

**[info@waesummit.com](mailto:info@waesummit.com)**

**Proposals deadline: 31 July 2026**

## **Media and press**

Press accreditation, media partnerships and GEN Studio video interview bookings at the event.

**[studioinfo@waesummit.com](mailto:studioinfo@waesummit.com)**

## **Graphics and design support**

Roller banners, backdrop graphics, stand branding and event collateral. Produced by The GEN Studio.

**[studioinfo@waesummit.com](mailto:studioinfo@waesummit.com)**

*The*  
**WIDER AFRICAN ENERGY**  
■ **SUMMIT** ■



Follow WAES on LinkedIn, X, Instagram and YouTube for programme announcements, speaker confirmations and African energy market intelligence. #WAES2026

A Global Energy Network event in collaboration with Africa's Energy Ministries, Regulators, National Oil Companies and Industry Associations.  
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