

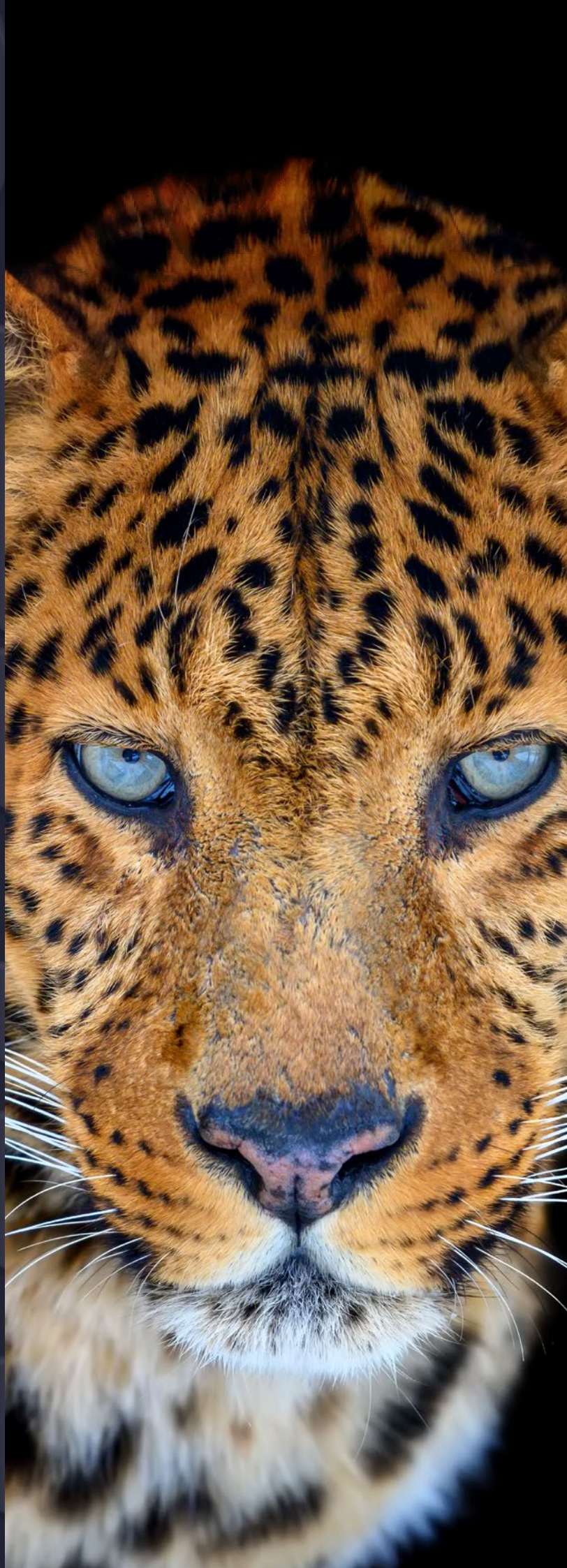


*the*  
**WIDER AFRICAN ENERGY**  
■ SUMMIT ■

**1<sup>st</sup> - 2<sup>nd</sup> December '26**

*London*

Where Strategy Meets Execution





## A Strategic Move: Positioning the Summit at the Heart of European Energy Connectivity

The relocation of this year's summit to a central London location is a strategic move to bring together European industry leaders with high-level energy opportunities. Situated close to major transport hubs, the venue ensures delegates can travel with ease, making it simple for international and domestic participants to attend. This prime location allows attendees to focus on networking, building partnerships, and exploring new opportunities across the energy sector.

The venue's contemporary design and upscale amenities provide an ideal environment for meaningful connections. With versatile meeting spaces and state-of-the-art facilities, the summit is designed to foster interaction and collaboration among senior executives, policymakers, and key decision-makers. Its reputation for excellence and hospitality ensures delegates can engage in productive discussions while enjoying the comfort and convenience of a top-tier setting.

# Thank you

to our 2025  
Sponsors and Partners:

### Sponsors:



### Partners:





## WAES 2026: Powering the Partnerships That Will Define Africa's Upstream Decade

The Wider Africa Energy Summit ("WAES") is returning for its third year with a mission to **"Transform Africa's Upstream Supply Chain Through Technology, Investment and Local Value Creation"**

The African upstream sector is entering a period of significant capital deployment and regulatory reform that makes the supply chain matchmaking proposition more urgent than ever:

**Rising capex:** Africa's upstream capital expenditure is projected to reach \$41 billion in 2026, with greenfield spending rising to 55% of total capex. This spending creates procurement opportunities across every tier of the supply chain.

**Regulatory reform:** Nigeria's Petroleum Industry Act has attracted \$17 billion in FDI. Angola's Incremental Production Initiative has secured \$60+ billion in upstream commitments. Côte d'Ivoire, Senegal, and Namibia are emerging as investor-friendly frontiers.

**Tightening local content:** Governments are placing greater emphasis on local content and state participation. Nigeria, Ghana, Angola, and emerging producers like Namibia are all strengthening requirements for indigenous participation, technology transfer, and local workforce development.

**The partnership imperative:** International service providers cannot simply export services into these markets. They must form JVs, technology transfer agreements, and training partnerships with indigenous companies to comply with local content frameworks and win contracts.

**Indigenous companies need to scale:** African SMEs have the local knowledge and regulatory access but often lack the technical capability, HSE systems, equipment, and project management capacity to compete for tier-1 contracts. Strategic partnerships with international firms are the fastest path to closing this gap. growth plans.

**Opportunity Showcase:** The event will highlight the most compelling projects and opportunities for the supply chain, drawing from projects in Côte d'Ivoire, Nigeria, Namibia, Angola, Ghana, Senegal, Equatorial Guinea, and over 20 more countries.



In partnership with:



#WAES26



## Highlights



**VIP's in attendance**



**400+ Delegates**



**100+ Speakers from Across the Region and Globe**



**National Oil Companies Represented**



**Specific Showcases on Future Oil & Gas Projects**

*Transforming Africa's  
Upstream Supply Chain  
Through Technology,  
Investment and Local Value  
Creation*



Day 1

Tuesday 1st  
December 2026

## Strategic Vision | Technology | Infrastructure

### Opening Keynote – The State of African

**Upstream:** Senior African Energy Minister or IOC Regional President setting the investment outlook, project pipeline, and opportunity areas.

### Leadership Dialogue – Drilling the Next

**Generation of Wells:** 3–4 C-level executives sharing drilling cost reduction strategies, breakthrough technologies, and supply chain constraints. Interactive Q&A with audience.

### Fireside Chat – Unlocking Deepwater Value:

NOC CEO or Deepwater Project Director in intimate conversation on subsea innovation, FPSO economics, and lessons from recent deepwater discoveries.

### Market Spotlight – Partner Country Investment

**Showcase:** Government Minister + NOC CEO + Investment Promotion Agency presenting current licensing rounds, upcoming tenders, local content requirements, and “how to do business in [Country].”

### Innovation Showcase – Digital Oilfield:

Fast-paced 10-minute presentations from 3–4 technology providers on AI/ML for predictive maintenance, digital twins, IoT reservoir management, and cybersecurity.

### CEO Roundtable – Financing African Upstream

**Projects:** African DFI, UK Export Finance, commercial bank, PE fund manager, and project finance advisor discussing bankability, deal structuring, and blended finance models.

Day 2

Wednesday 2nd  
December 2026

## Execution | Partnerships

### Keynote – Brownfield Renaissance:

Senior operations director on extending asset life profitably through EOR, asset integrity, and mature field investment.

### Fireside Chat – Gas as Africa’s Transition Fuel:

LNG vs domestic gas strategies, FLNG, gas-to-power, and cross-border gas infrastructure.

### Leadership Dialogue – Building the African

**Workforce:** NOC HR leads, training academy directors, international contractors, and local content regulators on closing the skills gap and effective technology transfer.

### Deal-Making Forum (Working Lunch):

Pre-scheduled 20-minute 1-to-1 meetings via the GEN app between operators/buyers and pre-qualified suppliers. Private meeting rooms with structured matchmaking.

### Operator Procurement Forum:

3–4 operators present upcoming tenders, RFIs, and qualification requirements. Q&A focused on “How to win our business.” Post-session networking with procurement teams.

### Fireside Chat – Joint Ventures That Work:

Executives who’ve structured successful African JVs discussing partnership models, incentive alignment, and cultural/operational integration.

### Closing Leadership Summit – The Year Ahead:

Operators, analysts, and government officials on major 2027 FIDs, licensing rounds, technology trends, and regional hotspots.



Kafum

# Platinum

Sponsorship

Includes:

- ✦ 2 x Table Tops in Premium location
- ✦ 10 x delegates passes for Wider African Energy Summit
- ✦ Premier sponsorship – Lanyard sponsorship, Event Brochure sponsorship, and sponsorship of 3 plenary sessions.
- ✦ 15 minute presentation on the main stage
- ✦ Invitation to be part of two plenary sessions on the main stage at the summit
- ✦ Acknowledgement as an exhibitor and Platinum sponsor on event signage, WAES website, event brochure and social media marketing.
- ✦ 3 x thought leadership piece to be distributed on WAES website and GEN news platform
- ✦ 1x podcast leading up to the event to promote attendance and showcase service capability
- ✦ Access to all WAES evening social events
- ✦ 1 x Video interview at the event
- ✦ Private room for event duration to coordinate meetings.
- ✦ Opportunity to join the Stewardship Council
- ✦ 10 Passes for the Drinks Reception
- ✦ 5 Passes for VIP dinner

£25,000

Nole

# Gold

Sponsorship

Includes:

- ✦ 2 x Table Tops in Premium location
- ✦ 6 x delegates passes for Wider African Energy Summit
- ✦ Choice of premier sponsorship – Registration desk, Opening video and opening plenary session.
- ✦ 10 minute presentation on the main stage
- ✦ Invitation to be part of two plenary sessions on the main stage at the summit
- ✦ Acknowledgement as an exhibitor and Gold sponsor on event signage, WAES website, event brochure and social media marketing.
- ✦ 3 x thought leadership piece to be distributed on WAES website and GEN news platform
- ✦ 1 x Video interview at the event
- ✦ 6 Passes for the Drinks Reception
- ✦ 2 Passes for VIP dinner

£15,000

# Kayabobo

## Silver Sponsorship

Includes:

- ✕ Table Top Stand in Premium location
- ✕ 4 x delegates passes for West African Energy Summit
- ✕ Acknowledgement as an exhibitor and Silver sponsor on event signage and event brochure
- ✕ 2 x thought leadership piece to be distributed on WAES website and GEN news platform
- ✕ Invitation to be part of a plenary session or to sponsor the plenary
- ✕ 1 x Video interview
- ✕ 4 Passes for the Drinks Reception
- ✕ 1 Pass for VIP dinner

£10,000

# Digya

## Bronze Sponsorship

Includes:

- ✕ Table Top Stand
- ✕ 3 x delegates passes for West African Energy Summit
- ✕ Acknowledgement as an exhibitor and Bronze sponsor on event signage and event brochure
- ✕ 1 x thought leadership piece to be distributed on WAES website and GEN news platform
- ✕ Invitation to be part of a plenary session or to sponsor the plenary
- ✕ 3 Passes for the Drinks Reception
- ✕ 1 Pass for VIP dinner

£7,500

## Exhibition Pricing

### Table Top Stand

- › 1 all access delegate pass
- › Space to display your Roller Banner
- › Bio included in the WAES Brochure
- › Power supply + socket pass
- › Branding included in promotional material, online & social media
- › 1 table
- › 2 chairs

Community

**Table Top Stand - £2,100**

Non-Community

**Table Top Stand - £2,500**



## Delegate Pricing



✕ **Full Rate** ..... **£975**

✕ **Community Member** ..... **£750**



#WAES26



*The*  
**WIDER AFRICAN ENERGY**  
■ SUMMIT ■

Where Strategy Meets Execution

*Contact*  
**[www.waesummit.com](http://www.waesummit.com)**  
**[info@waesummit.com](mailto:info@waesummit.com)**

#WAES2026

