



the
WEST AFRICAN ENERGY
 ■ SUMMIT ■



3rd - 5th September 2024

An **OGV** Group Event in Partnership
 with The Ministry of Energy,
 The Petroleum Commission, Ghana and
 Ghana National Petroleum Corporation



**Driving Global Finance, Deal Origination and Local Content
 in the West African Energy Sector**





Foreword





Industry Colleagues, distinguished guests and captains of industry, I am honoured to provide this welcome to each one of you as we prepare together for the West African Energy Summit (WAES) in Accra. In partnership with Hon. Minister Matthew Opoku Prempeh, Minister of Energy for the Republic of Ghana, this Summit marks a momentous occasion where our continent takes control of its natural resources and welcomes the world to develop sustainable projects for regional and international utilisation. This event truly reflects the needs of the region and the industry sector with regard to new project horizons and energy security, that we can all benefit from.

In the pursuit of sustainable development, Africa stands at an important crossroads where it needs to chart its own course to how its natural resources are deployed. It is therefore my sincere pleasure to see such commitment from regional leadership and the international community joining us to shape the trajectory of our energy landscape. The ECOWAS region of Africa has its own particular business climate and the WAES is uniquely positioned to showcase that potential to an international audience.

As we foster new relationships and commit capital and operations into the West African Energy Sector, I also want to dwell on the need for Africa to commit to strategies that move the region toward energy sovereignty. As the regional leadership, we have committed to working to establish energy security and energy sovereignty. We believe our people should determine, control, manage and derive optimum benefits from our own energy resources with an equal opportunity for the international partners who share our vision. We encourage the international energy community to come to West Africa to participate in a journey around equitable growth and commercial opportunity and to experience the roadmaps that will leverage our rich endowment in natural resources that will power our industries, illuminate our cities and provide economic prosperity for the 500m people who call West Africa home.

I thank our partners, the organisers, sponsors, and participants who have committed to making this summit a reality. Your commitment to advancing Africa's energy landscape aligns seamlessly with our collective aspirations for a continent that is economically robust, socially equitable, and environmentally responsible. Let this meeting be guided by our shared vision of a prosperous region where energy becomes a cornerstone of economic stability for West Africa. I welcome you all to this transformative gathering and look forward to fruitful engagements that will chart the course toward energy security and shared growth for our region and the partners who work within it.



Warm regards,
His Excellency, Chief Olusegun Obasanjo
Former President of
the Federal Republic of Nigeria



**Message from
Hon Minister Matthew Opoku Prempeh,
Minister of Energy Republic of Ghana**

Ladies and Gentlemen, industry leaders. It is with great pleasure and anticipation that I extend a warm invitation to industry as we prepare to convene in Accra for the West African Energy Summit in September 2024.

As the Minister of Energy, I am honoured to host this significant event that brings together ministers from across the region to deliberate on and secure the necessary capital for our transformative energy projects. This summit serves as a catalyst for collaboration, innovation, and the mobilization of resources that will power our nations into a brighter, more energy-efficient era. It will provide the international community with access to bankable projects and new project horizons, whilst for the regional private sector you will be able to access regional international tenders.

As we come together in September 2024, let us seize this opportunity to take projects to investment decisions and secure the future of our region, its prosperity and our continents energy security.

I look forward to welcoming you to Accra, and I look forward to your active participation in this transformative event.

A message from the Summit Leadership

**Message from
Mr. Egbert Faibille Jnr, Petroleum
Commissioner, Republic of Ghana**

On behalf of the Petroleum Commission, Republic of Ghana, it is my distinct pleasure to extend an invitation to you and your esteemed organization to participate in the West Africa Energy Summit.

This event is set to be a pivotal gathering of industry to secure new business opportunities in the West African Upstream market.

You will be able to see the most compelling geology of West Africa, engage with National Oil Companies and Regulators on open acreage and meet private sector operators looking for investment opportunities. This summit will be your exclusive entry to new opportunities that will establish your business in West Africa.

Along with my peers across West Africa, we welcome you to the West Africa Energy Summit 2024, Accra.





Driving

Capital & Partnerships

in the West African Energy Sector

West Africa is a region abundant in natural resources and energy potential. A new wave of leadership has bought forward a new narrative of economic transformation and energy security that will achieve energy sovereignty via the development of regional oil, gas, and natural resources. Collectively we will drive and develop dialogue to secure a narrative of opportunity, collaboration, localization, and a shared commitment in harnessing the region's natural wealth for the benefit of its people.

Whilst the world grapples with the international energy transition, West Africa steadily strides towards energy independence with Africa and the international partners standing together as the beacons of progress. Strong and progressive policy is leading to highly competitive markets driving a harmonious and integrated oil, gas, and renewable energy mix. At the forefront of this journey is the regional commitment to develop international partnerships that will drive the economic development, shared growth and wealth creation for the region and its people.

The West African Energy Summit serves as the nexus, where energy project owners converge to raise capital for game changing projects and operators engage in transformative upstream deals from 'farm-in' opportunities to obtaining new licenses. Stand with us today and play your role in accelerating the socio-economic development of Africa through the infusion of international partnerships and global capital.

In this dynamic energy landscape, the balance and integration of oil, gas, and renewable energy takes center stage—a testament to Africa's commitment to responsible resource management. West Africa, with its abundant natural resources, envisions a future where energy independence is achieved at its pace and with responsible carbon management. Africa will pursue its full natural resource potential and we stand together to harness this objective in partnership with global investors.

We welcome you to the West African Energy Summit, a platform focused on deal-making in the oil, gas, and energy sector. We welcome our West African (ECOWAS) government partners to showcase a vibrant and forward-thinking region full of opportunity. Join now to develop your project pipelines, gain technical upstream insights around open acreage in the oil and gas sector and expedite your business goals in West Africa.





Summit Pillars:

The Agenda, Structure, Activities & Outcomes



Proposed Agenda:

	Day One	Day Two	Day Three
AM	Extraordinary Natural Resource Ministerial Dialogue (Government only)	2 ECOWAS Oil and Gas Program	ECOWAS Energy Plenary Program
PM	Natural Resource Leadership Dialogue (50 Private Sector + 50 Public Sector)	Africa Local Content Forum Project Showcase	National Showcases Africa Local Content Forum ECOWAS member states showcase their priority projects and above ground risk
EVE	VIP Dinner	Gala Dinner	

Proposed Objectives and activities:

- The Summit will function as a platform for signing MOUs between project owners and investors.
- The Summit will offer Peer to Peer networks to resolve challenges in getting projects to final investment decision in ECOWAS.
- Large scale exhibition for private sector to showcase their opportunities.
- The Summit will provide Peer to Peer networking to support accessing finance for capital deployment on projects within the ECOWAS.
- The Summit will function as a high-level dialogue to unblock bottlenecks to stimulate trade and investment across ECOWAS.
- The Summit will function as a platform to promote ECOWAS as an investment hub for the ECOWAS region.
- The summit will support human capital development by exposing regional entrepreneurs to global markets.

Expected outcomes:

- More International capital inflows coming into the ECOWAS oil, gas, and energy sector.
- Promotion of Local Content across Africa.
- Technical programme showing geological insights across transform margin and West Africa
- International exposure of local businesses to international partners and capital
- Promoting the favourable business environments of ECOWAS to global investors
- Accelerating bankable projects to positive financial investment decisions
- Deals being signed at the summit via our proposed investment programme.
- Human capacity development through knowledge exchange and technology transfer among visiting delegations
- Job creation and gender parity to support women in business.

Target attendees

CEOs and senior officials from:

- Oil and Gas Operators
- Exploration Companies
- International Service Companies
- Local Supply Chain
- IPPs and Power Companies
- Development Finance Institutions
- Private Equity Funds
- Asset Managers
- Service Companies
- Corporate Investors
- Investment Banks
- Multilateral Banks





Sponsorship

Opportunities

Build your Oil, Gas and Energy business across 16 states of West Africa at the West African Energy Summit:

Welcome to The West African Energy Summit, the only Summit dedicated to showcasing bankable energy projects, offshore and onshore oil and gas assets and regional energy infrastructure projects. The West African Energy Summit is the only international class event dedicated to the region that convenes industry Government Ministers, National Oil Companies, Regulators, Energy Utilities, International business and service providers as well as global financial services to meet and take projects to investment decisions.

Elevate your brand, connect with key decision-makers, and explore new business opportunities with our tailored exhibition packages. ■



- **Prime Exhibition Space:** Premium location for your 36 metre booth to maximize visibility.
- **Advisory Board:** You will be given 3 places on the Summit Advisory Board
- **Dinner place at Ministerial Dinner:** On the opening day you will have 2 VIP places at the Ministerial and CEO Dinner
- **Keynote Speaking Slot:** Opportunity to deliver the opening Private sector keynote address during a plenary session.
- **VIP Networking Access:** 3 x Exclusive access to the Extraordinary Ministerial and CEO Dialogue
- **Sponsorship branding:** Acknowledgment as a Platinum Sponsor in all conference signage
- **Delegate Passes:** As platinum sponsor you will get 8 passes to the Summit as access all areas
- **Private Dinner:** As a platinum sponsor you will get one of two private leadership dinners with Ministers, Leadership and Private sector you can hand pick
- **Choice of Premier Sponsorship:** Lanyards, Registration, Programme, Opening video, Session introduction of your choice
- **Vignette:** You will have the opportunity to submit a corporate vignette/video to be played before opening of sessions post Lunch
- **Top Table:** Have the Ministerial Table at the First Day lunch
- **2 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media
- **1 x podcast:** We will provide you with a podcast that will be broadcast and distributed to the summit network and media
- **Meeting room:** You will have access to a meeting room for the duration of the summit

The Platinum package

Cost: \$80,000



www.waesummit.com

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Kakum





The Gold

package

Cost: \$65,000

- **Exhibition Space:** Premium location for your 20 metre booth to maximize visibility.
- **Advisory Board:** You will be given 2 places on the Summit Advisory Board
- **Dinner place at Ministerial Dinner:** On the opening day you will have 1 VIP places at the Ministerial and CEO Dinner
- **Keynote Speaking Slot:** Opportunity to deliver 2 speakers on a plenary session.
- **VIP Networking Access:** 2 x Exclusive access to the Extraordinary Ministerial and CEO Dialogue
- **Sponsorship branding:** Acknowledgment as a Gold Sponsor in all conference signage
- **Delegate Passes:** As Gold sponsor you will get 6 passes to the Summit as access all areas
- **Private Dinner:** As a sponsor you will get one of two private leadership dinners with Ministers, Leadership and Private sector you can hand pick
- **Choice of Premier Sponsorship:** Lanyards, Registration, Programme, Opening video, Session introduction of your choice
- **Vignette:** You will have the opportunity to submit a corporate vignette/video to be played before opening of sessions post coffee
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media
- **1 x podcast:** We will provide you with a podcast that will be broadcast and distributed to the summit network and media



Mole



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- **Exhibition Space:** Premium location for your 20 metre booth to maximize visibility.
- **Advisory Board:** You will be given 1 place on the Summit Advisory Board
- **Speaking Slot:** Opportunity to be a part of a plenary session in the conference
- **VIP Networking Access:** 1 x Exclusive access to the Extraordinary Ministerial and CEO Dialogue
- **Sponsorship branding:** Acknowledgment as a Silver Sponsor in all conference signage
- **Delegate Passes:** As Silver sponsor you will get 4 passes to the Summit as access all areas
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media
- **1 x podcast:** We will provide you with a podcast that will be broadcast and distributed to the summit network and media

The
Silver
package

Cost: \$40,000



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Kayakoko

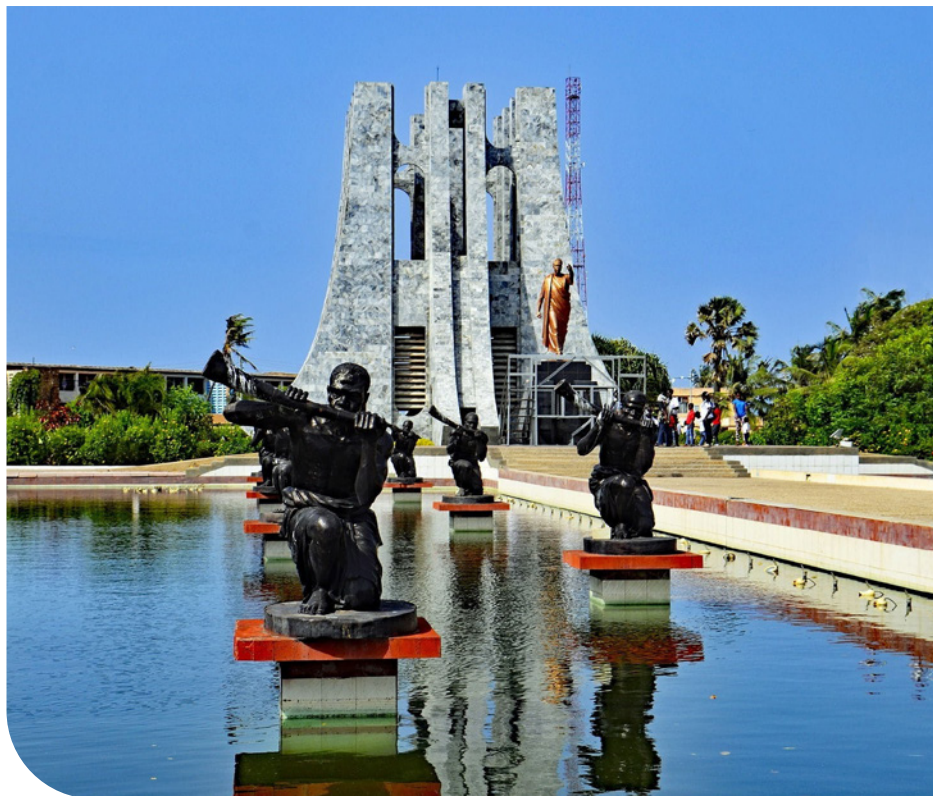


The Bronze

package

Cost: \$20,000

- **Exhibition Space:** Premium location for your 12metre booth to maximize visibility.
- **Advisory Board:** You will be given 1 place on the Summit Advisory Board
- **Speaking Slot:** Opportunity to be a part of a plenary session in the conference
- **Sponsorship branding:** Acknowledgment as a Silver Sponsor in all conference signage
- **Delegate Passes:** As Bronze sponsor you will get 2 passes to the Summit as access all areas
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media



Atewa



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- **Exhibition Space:** Location for your 9 metre booth to maximize visibility.
- **Expo branding:** Acknowledgment as an Exhibitor on event signage
- **Delegate Passes:** As an exhibitor you will get 2 passes to the Summit as access all areas
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media

The Exhibitor package

Shelled Space
\$805 per square metre*

Unshelled
\$650 per square metre*

*Discounts available on request for local business



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Bespoke

Networking

options

A choice inviting 25 VIPs to any of the below:

- **Offsite Dinner:** We will create a bespoke dinner for you and your team with your handpicked audience. This will be at a salubrious venue jointly picked between your team and the organizer to ensure the setting reflects the ambiance you want and your brand in equal measure.
- **Onsite Lunch:** You can host a lunch for 20 people onsite during the conference with your handpicked audience. This setting will reflect the ambiance you want and your brand in equal measure.
- **Breakfast brief:** You can host a lunch for 50 - 100 people onsite during the conference with your handpicked audience. This setting will reflect the ambiance you want and your brand in equal measure.
- **Cocktails:** You can host a cocktail on the closing of the conference for all delegates attending the Summit. This setting will reflect the ambiance you want and your brand in equal measure.

Additional

Sponsorship

opportunities

Networking Lounge Sponsor:

- **Exclusive:** Exclusive sponsorship of the conference networking lounge.
- **Branding:** Branding in the lounge area.
- **Marketing Material:** Opportunity to distribute promotional materials.
- **Advisory Board:** You will be given 1 place on the Summit Advisory Board
- **Speaking Slot:** Opportunity to be a part of a plenary session in the conference
- **Delegate Passes:** 2 x Passes
- **Online Vignette:** A corporate vignette/Video will be produced
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media

Cost: \$20,000

Coffee Break Sponsor:

- **Sponsorship:** of a designated coffee break.
- **Logo visibility:** during the break and on main screen prior to the plenary resuming.
- **Branding:** Branding in the Coffee area.
- **Marketing Material:** Opportunity to distribute promotional materials.
- **Advisory Board:** You will be given 1 place on the Summit Advisory Board
- **Speaking Slot:** Opportunity to be a part of a plenary session in the conference
- **Delegate Passes:** 2 x Passes
- **Online Vignette:** A corporate vignette/Video will be produced
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media

Cost: \$20,000

Lanyard and Badge Sponsor:

- **Exclusive sponsorship:** of conference lanyards and badges.
- **Brand visibility:** Maximum visibility with every attendee wearing your branding.
- **Advisory Board:** You will be given 1 place on the Summit Advisory Board
- **Speaking Slot:** Opportunity to be a part of a plenary session in the conference
- **Delegate Passes:** 2 x Passes
- **1 x Thought leadership:** We will provide you with 2 x thought leadership articles to be distributed to the summit network and media

Cost: \$20,000

Conference App Sponsor:

- **Branding to every delegate:** Exclusive sponsorship of the official conference app.
- **Branding:** Branding on the app and promotional materials.
- **Advisory Board:** You will be given 1 place on the Summit Advisory Board
- **Speaking Slot:** Opportunity to be a part of a plenary session in the conference
- **Delegate Passes:** 2 x Passes

Cost: \$25,000



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A Strategic

Partnership

Becoming a strategic partner of the West African Energy Summit is not merely an opportunity; it is a decisive stance toward shaping the destiny of West African nations and leaving an indelible mark on the region's energy landscape.

By aligning your organization with this transformative Summit, you are not just engaging in a conference; you are joining a leadership dialogue that has the potential to redefine the energy narrative of an entire region for the good of the 387m people who call ECOWAS home. Partnership on this groundbreaking event will provide you with a pivotal role in developing energy sovereignty for West African nations and demonstrate your commitment to the region. We will work in collaboration to actively build new policy, develop projects and identify pathways and roadmaps for energy security and universal access in the ECOWAS region.

As a strategic partner, your organization becomes a beacon of thought leadership, steering the discourse toward sustainable practices, innovation, and inclusive development. Together, we have the power to harness the rich natural resources of the region, propelling West Africa towards a future where prosperity is not just a vision but a tangible reality. This partnership is an invitation to be at the forefront of change, where your influence and insights will resonate far beyond the summit, leaving an enduring legacy that contributes to the socio-economic development and energy independence of the entire West African region. Join us, and let's write the future of energy in West Africa together. ■

Registration

Information

International Delegate Fee

- **Early Bird** – Jan to May - \$1400
- **Full Ticket** – May to Sept - \$1900

ECOWAS Fee

- **Early Bird** – Jan to May - \$800
- **Full Ticket** – May to Sept - \$1200



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